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Addendum No. 2

To Offerors:

Request for Proposals On- Call Staff Augmentation Services Master Contract 2025

Date Issued:

September 22, 2025

This addendum is hereby made part of the Request for Proposals dated September 11, 2025, as amended, on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this solicitation.

This addendum incorporates the following items:

1. A copy of the Pre-Proposal conference attendee list, is attached hereto.
2. A copy of the Pre-Proposal PowerPoint, is attached hereto.

Note: All addenda must be acknowledged by the Offeror in the Technical Proposal.

PS

Paige Stinnett
Procurement Officer

**Capital Projects
Pre-Proposal Conference
On-Call Staff Augmentation Services
Master Contract 2025
09/18/2025**

Name	Company	Email	Prime or Subcontractor	MDOT MBE Certified	SBR Certified	Attended
Solomon Paul	A&M financial	spaul@aandmfinancialllc.com		Yes	Yes	Yes
Hosam Emara	Aarcadis	hosam.emara@arcadis.com	Prime	No	No	Yes
Princess Lindawan	Abrahams Consulting	plindawan@abrahamsconsulting.com	Prime	Yes	Yes	Yes
Maybelline Magnet	Abrahams Consulting LLC	mmagnet@abrahamsconsulting.com	Prime	Yes	Yes	Yes
Bryan Roy Manansala	Abrahams Consulting LLC	bmanansala@abrahamsconsulting.com	Prime	Yes	Yes	Yes
Kathleen Langan	AECOM Technical Services	kathleen.langan@aecom.com	Prime	No	No	Yes
Franco Tartaglia	Allen and Shariff	Ftartaglia@allenshariff.com	Subcontractor	Yes	No	Yes
Jennifer Quinn	All-Pro Placement Service, Inc.	jennifer@allproplacement.com	Prime	Yes	Yes	Yes
Sara Power	Alpha Corporation	sara.power@alphacorporation.com	Prime	No	No	No
Callie Geller	Alpha Corporation	callie.geller@alphacorporation.com	Prime	No	No	Yes
Vas Appalaneni	Ardent Technologies Inc	ravi.y@ardentinc.com	Prime	Yes	No	Yes
AHMED MOHAMED	As-Sabur Engineering	as.sabur.eng@comcast.net	Subcontractor	Yes	Yes	No
Malik Salifu	Bawku Crossroads, LLC	malik@bawkucrossroads.com	Subcontractor	No	No	No
Subrata Das	Bengal Engineers LLC	Marketing@bengalengineers.com	Subcontractor	Yes	Yes	Yes
Ajay Devadanam	BFW Group - Construction Project Managers	ajay@bfwgroup.net	Prime	Yes	No	Yes
Kate Acker	Brailsford & Dunlavey, Inc.	cacker@bdconnect.com	Prime	No	No	Yes
Tolga Kaya	BVF Engineering, Inc.	kaya@bvf-engineering.com	Subcontractor	Yes	No	No
Connie Cook	BvF Engineering, Inc.	cook@bvf-engineering.com	Subcontractor	Yes	Yes	No
Maulin Shah	C C Johnson and Malhotra	mshah@ccjm.com	Subcontractor	Yes	Yes	Yes
Larry Reese	C.C. Johnson & Malhotra, P.C. (CCJM)	lreese@ccjm.com	Subcontractor	Yes	No	Yes
Harry Sigley	CMTS LLC	hsigley@cmtsllc.com	Subcontractor	No	Yes	Yes
Jessica Remshard	cmts llc	jremshard@cmtsllc.com	Subcontractor	Yes	No	Yes

Christopher Kirby	CMTSLLC	ckirby@cmtsllc.com	Prime	Yes	Yes	Yes
Vaishnavi Sharma	Cogent Infotech Corporation	Cogent Infotech Corporation	Prime	No	No	No
Bryan Roof	Cumming Group	bryan.roof@cumming-group.com	Prime	No	No	No
Jeff Holstein	Cumming Group	jholstein@cumming-group.com	Prime	No	No	Yes
Michael Lewis	Cumming Group	mlewis@cumming-group.com	Prime	No	No	No
Mike Riggins	CWJ Advisors	Mike.riggins@cwjgroup.com	Prime	No	No	Yes
Ken Harris	CWJ Advisors	ken.harris@clarkconstruction.com	Prime	No	No	Yes
marwa ghoniema	D M Enterprises of baltimore LLC	marwa.ghoniema@dmeconsulting-us.com	Subcontractor	Yes	Yes	Yes
R Rajan	DataSoft Technologies, Inc.	rabboni@datasoft-tech.com	Prime	No	No	Yes
Hakeem Jan	DataSoft Technologies, Inc.	hakeem@datasoft-tech.com	Prime	No	No	Yes
Bradley Spain	Delon Hampton and Associates, Chartered	bspain@delonhampton.com	Prime	Yes	Yes	Yes
paul miller	diskriter, inc	business.coordinator@diskriter.com	Prime	Yes	No	Yes
Abraham Naqeeb	DM Enterprises of Baltimore	anaqeeb@dmeconsulting-us.com	Subcontractor	Yes	Yes	Yes
marwa ghoniema	DM Enterprises of Baltimore LLC	mghoniema@dmeconsulting-us.com	Prime	Yes	Yes	No
musab altamimi	DM Enterprises of Baltimore LLC	maltamimi@dmeconsulting-us.com	Subcontractor	Yes	Yes	No
Irvin Lewis	Express Employment Professionals	Owingsmillsmd@expresspros.com	Prime	No	Yes	No
Kip Pagach	Fairwater Associates	register@fairwaterllc.com	Prime	No	No	Yes
Katoshia Ford	FORD Management Services	kford@fordmanagementsvcs.com	Prime	Yes	No	Yes
JAGDEEP SINGH	HIMFLAX INFORMATION TECHNOLOGIES INC	JAGDEEP@HIMFLAX.COM	Subcontractor	No	No	No
Robin Singh	Himflax Information Technologies Inc	robinson@himflax.com	Subcontractor	No	No	No
Janice Cabral	Infojini Inc.	janice.cabral@infojiniconsulting.com	Prime	Yes	No	No
Shreya Singh	Infojini, Inc	Shreya.singh@infojiniconsulting.com	Prime	Yes	No	No
Melissa Drew	InSite BUILD	melissa@insite-build.com	Prime	Yes	Yes	Yes
Dora Qayoom	iQGovsolutions	dora.qayoom@iquasar.com	Prime	No	Yes	Yes
Kendall Norman	JMT	knorman@jmt.com	Prime	No	No	Yes
Adam Bell	JMT	abell@jmt.com	Prime	No	No	No

Mark Parks	JMT	mparks@jmt.com	Prime	No	No	Yes
Matt Sarant	Kennedy Services	matt@kennedy-services.com	Prime	Yes	Yes	No
Dawn Kennedy	Kennedy Services	dawn@kennedy-services.com	Prime	Yes	Yes	Yes
Akia Izaguirre	Loring Consulting Engineers	aizaguirre@loringengineers.com	Subcontractor	No	No	No
Moustapha Diack	Loring Consulting Engineers	mdiack@loringengineers.com	Prime	No	No	Yes
James King	M.A. + Associates, LLC	jking@ma-assoc.net	Subcontractor	Yes	Yes	Yes
Richard Plotkin	Morgan Construction Management	rplotkin@morgancml.com	Subcontractor	Yes	Yes	No
Angel Hackney	Morgan Construction Management	ahackney@morgancml.com	Prime	Yes	Yes	Yes
Shayan Abadian	OAK Builders LLC	sean@oakllc.co	Prime	No	Yes	Yes
Chaitali Mehta	Optim Engineering and Technologies LLC	chaitali.mehta@optim-et.com	Subcontractor	Yes	Yes	No
Alyssia Kum	pak solutions	hello@moveinpaks.com	Subcontractor	No	No	No
Marcelline M.	PRIMECS, LLC	marcellinem@myprimecs.com	Subcontractor	Yes	Yes	Yes
Randy Chase	PrimECS, LLC.	randyc@myprimecs.com	Subcontractor	Yes	Yes	Yes
Rakesh Kumar	Prisa Consulting Services LLC	rakesh.kumar@prisallc.com	Prime	No	No	Yes
Scott Cox	Prisa Consulting Services LLC	scott.cox@prisallc.com	Prime	No	No	No
Parash Joshi	Prisa Consulting Services LLC	parash.joshi@prisallc.com	Prime	No	No	Yes
Vedas Bey	Project Management Professionals	Projectmgtpros@gmail.com	Subcontractor	No	Yes	Yes
Deborah Rutledge	Promatech, Inc.	drutledge@promatechinc.com	Subcontractor	Yes	Yes	Yes
Carrie Strehle	Promatech, Inc.	cstrehle@promatechinc.com	Subcontractor	Yes	Yes	Yes
Cristina Aboyme	Revella Group	cristina@revellagroup.com	Subcontractor	Yes	No	Yes
Lee Kern	SandHurst-AEC	lee.kern@theinterimfirm.com	Subcontractor	No	No	Yes
Kwafo Djan	SandHurst-AEC, LLC	kdjan@sandhurstaec.com	Prime	No	Yes	Yes
Leona Charles	SPC Business Consulting	Lcharles@speconsulting.org	Prime	Yes	Yes	No
Vasundhra Sharma	Staffing Firm	sledproposals@tseti.com	Prime	No	No	Yes
Marguerite Connolly	Stratified, Inc.	mjconnolly@stratified.us	Prime	No	Yes	Yes
Cassidy Mullen	STV	cassidy.mullen@stvinc.com	Prime	No	No	Yes

Tennille Heard	The Heard Group LLC dba iTrust HCM	tennille@itrusthcm.com	Prime	Yes	Yes	No
Monique Walton	Toscano Clements Taylor LLC (TCT)	mwalton@tctcost.com	Subcontractor	Yes	Yes	No
Jeannine Nelson	Toscano Clements Taylor WBE Cost + Project Controls	j.nelson@tctcost.com	Subcontractor	Yes	Yes	Yes
Paul Piotrowski	Turner & Townsend Heery	paul.piotrowski@turntown.com	Prime	No	No	Yes
Jodi Erbland	Turner & Townsend Heery	jodi.erbland@turntown.com	Prime	No	No	Yes
Suneel Tiwari	Unique System Skills LLC	government@systemsills.net	Prime	Yes	No	Yes
Kelly Parker	VIKA Maryland	kelly.parker@vikamd.com	Subcontractor	No	No	Yes
Vitale Onoh	Vion Consultants Inc	info@vionconsultants.com	Prime	Yes	Yes	Yes
Nabiha Tirmizi	WebHawkx	nabiha.tirmizi@webhawkx.com	Subcontractor	Yes	Yes	No

WELCOME

Web Pre-Proposal Conference

Request for Proposals On-Call Staff Augmentation Services Master Contract 2025

**THANK YOU FOR YOUR INTEREST IN DOING BUSINESS WITH
THE MARYLAND STADIUM AUTHORITY.**

THE PRE-PROPOSAL CONFERENCE WILL BEGIN AT 10:00 AM

PLEASE PROVIDE YOUR NAME, COMPANY NAME AND EMAIL ADDRESS IN
THE CHAT ROOM UPON JOINING THIS CONFERENCE.

DURING THE PRESENTATION, THE LINES WILL BE MUTED AND QUESTIONS
MAY BE SUBMITTED VIA THE CHAT ROOM. THE PHONE LINES WILL BE
OPENED FOR ADDITIONAL QUESTIONS AT THE END OF THE PRESENTATION.



MARYLAND STADIUM AUTHORITY

**Request for Proposals
On-Call Staff Augmentation Services
Master Contract 2025**

Pre-Proposal Conference

September 18, 2025

PROCUREMENT & PROJECT TEAM



PAIGE STINNETT
PROCUREMENT OFFICER



YAI WAITE
ASSOCIATE VICE
PRESIDENT, PROCUREMENT



CHRIS DEREMEIK
CONTRACT MANAGER



JENNIFER GIBBS-KEITH
TASK ORDER ADMINISTRATOR



POINT OF CONTACT

Paige Stinnett

Maryland Stadium Authority






351 West Camden Street, Suite 300

Baltimore, Maryland 21201

Telephone: 443-286-1630

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KEY DATES

	<u>ACTIVITY</u>	<u>DATE (Local Time)</u>
	Request for Proposals Issued	September 11, 2025
	Pre-Proposal Web Conference	September 18, 2025 at 10:00 a.m.
	Offeror Questions Due	September 19, 2025 at 1:00 p.m. <u>via Euna</u>
	Technical and Financial Proposals Due	October 9, 2025 at 1:00 p.m. <u>via Euna</u>
	Anticipated NTP	November 2025

SCOPE OF SERVICES

This RFP will be the basis for selecting a Staff Augmentation firm that will be issued project-specific Task Orders for MSA.

The schedule for completion of task orders will be agreed upon by the MSA and successful offeror.

The services sought under this RFP are outlined below and are to be performed in accordance with the requirements of the RFP, and any other Contract Document. Consultant shall:

1. Provide construction management and design staff augmentation support on an as needed basis. Upon award of any Contract that result from this solicitation, MSA may select one or more of the proposed personnel to MSA project(s) at the rates proposed by the successful offeror for the proposed category. The positions identified below are anticipated to be utilized under this Contract:

- A. Project Manager
- B. Assistant Project Manager
- C. Superintendent
- D. Structural Engineer
- E. Civil Engineer
- F. Architectural Engineer
- G. Geotechnical Engineer
- H. Electrical Engineer
- I. Mechanical / Plumbing Engineer
- J. Other administrative, compliance or procurement staff, as needed.

Specific tasks will be identified on a project by project basis.

Please refer to **Section 3** of the RFP for the full scope of work.

OFFEROR QUALIFICATIONS

The Offeror must document in its Proposal that it satisfies the following Minimum Qualifications:

1. The Offeror shall be registered and accredited to operate in the State of Maryland. Provide a copy of the certificate.
2. The Offeror shall have a minimum of five (5) years of experience in construction management and design consulting services.
3. The Offeror shall have the ability to meet the insurance requirements per Section 3.5 of the RFP.

Other Offeror Qualifications

The Offeror must document in its Proposal that it has sufficient experienced personnel available to simultaneously manage multiple projects in various stages;

Personnel Qualifications

See Section 3.3.3 for the list of identified Personnel. Offeror must document in its Proposal that the proposed Personnel satisfies the required experience and certifications.

NOTE: An Offeror meeting these requirements does not guarantee that the Offeror will be deemed responsible or have its Technical Proposal deemed reasonably susceptible of being selected for award.

Please refer to **Section 2** of the RFP for all Offeror Qualifications.

MINORITY BUSINESS ENTERPRISES

Minimum overall MBE subcontract participation goal is 10% overall; with no subgoals.

- ❖ MBE form D-1A must be submitted with the Technical Proposal. **Failure to submit an accurately completed D-1A with your technical proposal will lead MSA to deem the proposal not reasonably susceptible for award.**
- ❖ All subconsultants named by the Offeror as part of their MBE Schedule must be currently certified with the Maryland Department of Transportation (“MDOT”).
- ❖ For the most current information on MBE firms, the directory is available at <https://marylandmdbe.mdbecert.com/> On the right side, select the button labelled “Search Directory of Certified Firms”.
- ❖ Offerors’ submissions must also include the MBE subconsultant’s MDOT certification number, with the NAICS code(s) and service description of work to be performed. Do not list NAICS codes that are not relevant for this project.
- ❖ The Governor’s Office of Small, Minority & Women Business Affairs (GOSBA) has issued Sample MBE forms and can be found via the link below:
https://gomdsmallbiz.maryland.gov/Documents/MBE_Toolkit/SAMPLE%20FORMS_AttachmentDMBE-Forms-1%20as%20of%202.2021%20AS%20OF%209.15.2021.pdf

MINORITY BUSINESS ENTERPRISES CONT.

- ❖ Math needs to add up.
- ❖ MBE's only will be accepted to count towards the MBE goal (not SBE, DBE, etc.)
- ❖ Check only one box for the firm's classifications (i.e. African-American, Woman Owned, etc. but not both)
- ❖ Checkbox for the role for the subconsultants or offeror if MBE prime - (Supplier/Dealer, Manufacturer, Broker, or Services)
- ❖ Provide the percentage of the total contract value.
- ❖ The subcontractor agreements must be submitted within 10 business days after notice of award recommendation.
- ❖ Review section 1.20 of the RFP in its entirety for other MBE requirements.

PROPOSAL SUBMISSIONS

- ❖ All submissions must be submitted via Euna. DO NOT send them via email. Technical and Financial proposals are due on the Proposal Closing Date and Time provided in the Key Information Summary Sheet of the RFP.
- ❖ See Section 4 of the RFP for all proposal and submission requirements, including format requirements.
- ❖ Technical Proposal:
 - Transmittal letter
 - Title and Table of Contents
 - Executive Summary
 - Offeror's & Key Personnel's Experience and Qualifications
 - Work plan
 - Bid/Proposal Affidavit (Attachment A)
 - Conflict of Interest Disclosure (Attachment B)
 - MBE D-1A Form (Attachment D)
 - Corporate Profile (Attachment G)
 - Project Experience Form (Attachment J)
 - Prime Contractor List of all Subcontractors (Attachment I)
 - Proof of Insurance from insurance carrier/ Certificate of Insurance
- ❖ Financial Proposal: (must be password protected)
 - Financial Proposal Form (Attachment E)
 - **Short-listed Offeror's will be required to provide the password to the Procurement Officer within 1 business day of the request.**

EVALUATION CRITERIA

- ❖ Technical criteria has more weight than Financial criteria. Proposals will be evaluated based on the adequacy of their proposed work plan, Offeror's experience and qualifications, and past performance, among other criteria listed in Section 5.2 of the RFP.
- ❖ The Selection Committee will review the Offerors' Technical Proposals after the Proposal Closing Date and Time. Firms deemed as meeting all requirements will be ranked and, based on the achieved rankings, selected firms will then be "short-listed" to provide the password to their Financial Proposal.
- ❖ Award will be made to the Offeror whose proposal is determined to be the most advantageous, considering technical and financial evaluation factors.

GENERAL SUBMISSION ISSUES

- Make sure to use the forms issued with the RFP or its addenda. Outdated forms will be returned for Offeror's correction – could impact overall quality of submission. DO NOT ALTER State issued forms.
- SDAT Compliance – Make sure that your firm is in good standing with the Maryland Department of Assessments and Taxation.
- Review the RFP (including attachments) in its entirety.
- MSA checks references and will call those listed in Attachment E. Please make sure they are aware of this and that their contact information is current. DO NOT list MSA staff as references.
- **Euna (formerly Bonfire)** - Euna is the electronic procurement system for the Maryland Stadium Authority. In order to receive a contract award, a vendor must be registered on Euna. You can register at: <https://mdstad.bonfirehub.com/>.

QUESTIONS

- ❖ **All questions regarding the RFP must be submitted to the Procurement Officer in writing via the Euna portal, prior to the deadline given for questions in order to receive an official response from the Maryland Stadium Authority.**
- ❖ Only responses provided in writing by the Maryland Stadium Authority will be considered official answers to questions regarding this RFP.
- ❖ Addenda will be issued via Euna to the pre-qualified offerors for this project. Please check your junk/spam folders and update your e-mail settings to ensure that you receive notices from Euna.