



Larry Hogan
Governor

Michael J. Frenz
Executive Director

Members

Thomas E. Kelso
Chairman

Leonard J. Attman
Joseph C. Bryce
Michael Huber
Gary L. Mangum
Manervia W. Riddick
Jodi C. Stanalonis

Procurement

John F. Samoryk
Vice President

Maryland Stadium Authority
The Warehouse at Camden Yards
333 W. Camden Street, Suite 500
Baltimore, MD 21201
410-333-1560
1-877-MDSTADIUM
Fax: 410-333-1888

www.mdstad.com

Voice: 800-201-7165
TTY: 800-735-2258

ADDENDUM No. 1
Exterior Suite Televisions Replacement
M&T Bank Stadium
MSA Project No. 21-060

Date Issued: June 9, 2021

This Addendum is hereby made a part of the Contract Documents dated May 17, 2021, on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this work. **This form should be acknowledged below and submitted with the Bids.**

This Addendum incorporates the following items:

1. **Revised Due Date:** June 22, 2021 by 2:00 p.m.
2. Pre-Bid Summary and List of Attendees
3. Photos of Upper and Lower Level Suites 9 (attached)
4. **Revisions:**
 - a. Revised Bid Form (attached).
 - b. Revisions to Scope of Work (attached)
5. **Questions and Answers.**
6. To register on the website of Negometrix website, go to:

<https://app.negometrix.com/registration>

Negometrix Help Desk: 724-888-5294

Issued by:

Maryland Stadium Authority
333 W. Camden Street, Suite 500
Baltimore, MD 21201
Sandra Fox, Procurement Officer

Company

Acknowledgment
(Name and Title)

Date

Pre-Bid Summary

Solicitation: Exterior Suite Television Replacement
M&T Bank Stadium - MSA Project No. 21-060

Subject: Pre-Bid Meeting Summary on May 24, 2021 at 10:00 a.m.

Bids Due: No later than 2:00 p.m. (local time) on June 22, 2021

MSA Attendees: Sandra Fox, John Samoryk, Theresa Masilek, Joe March, Vince Steier, Bart Shifler, Jeff Provenzano

Sandra Fox introduced MSA personnel and summarized the instructions for submitting Bids. All Bids shall be delivered electronically through MSA's third party e-procurement system, Negometrix. All Bidders must be registered with Negometrix in order to submit an offer. Registration is free. Please refer to Attachment J–Video Website for instructions on how to register on the system. This system will not permit bids to be submitted after the closing date and time so vendors should allow sufficient time to upload and submit documents. Late, faxed, or emailed bids will not be accepted. It is the Bidders' responsibility to make sure they have received all appropriate documents and addenda prior to the due date.

There is no MBE subcontract participation goal.

Vendors were advised to submit questions in writing to Ms. Fox so that MSA may respond with the information to all vendors through subsequent addenda. Addenda will be posted to MSA website, eMaryland Marketplace Advantage, and Negometrix.

All Bidders must be registered with eMaryland Marketplace Advantage and be in good standing with the State of Maryland before a contract can be awarded.

All questions must be submitted through Negometrix or to Sandra Fox by email at sfox@mdstad.com.

Vince Steier discussed the scope of work and mentioned that pictures of the current locations of the televisions and revision to the Bid Form would be forthcoming in Addendum No. 1 (see attached).

Directory of Pre Bid Conference Attendees
Exterior Suite Televisions Replacement
MSA Project No. 21-060
May 24, 2021 at 10:00 a.m.
Via Google Meet Meeting ID meet.google.com
Phone Numbers (US)+1 424-379-1356 PIN: 551 688 683#

Eric Choucrou, CTS
Sr. Account Executive
Clair Global Integration
Office: 1 717 626 4000
echoucroun@clairglobal.com

Steve Mills
Corbett Technology Solutions, Inc.
4151 Lafayette Center Drive, Suite 700
Chantilly, VA 20152
D: 703-633-1460
smills@ctsi-usa.com

Kevin Basquill
Director of Global Sales
HA Design
O: 703-778-8760 Ext. 108
M: 443-699-2380
kbasquill@hadesign.net

Willy Halla
whalla@hadesign.net

Colleen Weber
Sr. Account Executive
Vision Technologies
Direct: 410-691-3104
Cell: 443-618-0125
cweber@visiontechnologies.com
www.visiontechnologies.com

Revisions to Scope of Work

1. Section 5.01.5.c.2 is deleted and revised as follows:

*2) Custom powder-coated aluminum shrouds for **twelve (12)** locations to fit the 43" Televisions.*

2. Section 5.01.10 is deleted and revised as follows:

5.01.10 Twelve (12) of the TVs shall be provided with new custom-fabricated four-sided metal shrouds in the following locations:

eight (8) Lower Suite Level TV locations, two each at the four corners of the Lower Suite Level, at the open area that is below the large corner suites/corner video boards.

four (4) Upper Suite TV locations, one each at the end suites of the Upper Suite Level.

The shrouds shall be painted black. The paint application method shall be powder-coating, or some other industry standard for paint-to-metal application, to minimize corrosion and peeling.

Questions and Answers

1. Given the possible reuse of the existing TVMs (TV Monitors) post demolition, how do you want us to quote the disposal costs?

Will this be based on the maximum number of TV monitors?

In contrast to statements made during the bid meeting, the disposal directions are deleted and restated as follows:

5.11.13 Disposal

- a) Contractor shall be expected to dispose of all removed TVs via electronics recycling except as noted in Section 5.11.13.e below. For clarity, the Contractor shall include the cost to dispose and electronic-recycle one-hundred and eight (108) TVs.*
- b) The Contractor shall provide a per-TV cost for electronics recycling as indicated in the revised Bid Form.*
- c) Contractor is to provide all disposal reports and confirmations to the owner, to follow all MSA LEED guidelines.*

- d) Contractor shall be expected to properly dispose of all packing material. All cardboard is to be recycled, and if possible, all packing Styrofoam is to be recycled, following all MSA LEED guidelines.
- e) The Owner will elect to retain twenty (20) TV's as spares for TV locations in other areas of the building. The Contractor should include the removal of those TV's, palletizing them safely, wrapping them in cellophane, and transporting them to a location of the Owner's choice within the stadium in their project cost. Owner will select which TV's will be retained, based upon their condition and operability.

2. How many spare will be added to the 128 TV monitors stated on the IFB?
During this walkthrough, 10% and 13 monitors were mentioned of the existing television monitors.

Please provide for twelve (12) spare TV's in your Bid amount. The total TV count purchased by the bidder should be one-hundred and forty (140) TV's.

3. Will there be an addendum to the statement of work and the costing sheet to elucidate on the items mentioned above?

Yes, Addendum and revised Bid Form is attached.

4. There is a 3-week lead-time of the display shrouds (128). Can an extension of schedule for installation include that for the first practice and first preseason game some of the existing display can still be in place?

Section 5.01.3 is deleted and restated as follows:

5.01.3 Project Schedule

Substantial completion date for the installation is September 10, 2021, assuming an award of the project by MSA on or about July 6, 2021.

Contractor should provide a basic GANTT timeline of the project schedule with Contractor's bid packet, illustrating your project plan for removal and installation of all TV's by area.

Contractor will need to plan around two (2) events - a July 31 open practice and the first Ravens pre-season game on August 14. The Contractor will need to plan to clear all tools, equipment and displays out of the seating bowl 48 hours before each event. The Owner will provide location(s) for on-site storage of the tools and equipment during the project pauses. All suites must have operational TV's for the first pre-season game on August 14, 2021. (This is not a requirement for the practice.)

If the required schedule cannot be met, please indicate any exceptions in your bid.

5. Bid Form Related Questions:

- a. Specifically, what is to be included in the Bidder's TV unit cost? Only the cost of the TV?
- b. Where should the cost of each mount be listed?
- c. Where should the cost of each shroud be listed?
- d. Should the cost of connectors and cables be listed?
- e. Where should the Labor be listed (demo, TV mounting, cabling, terminations, testing, calibration of new displays, channel scans and optimization of settings)?
- f. Where should expenses be listed (Example: scaffolding, electronics recycling etc.)?

In the provided revised Bid Form, MSA is requesting that the Bidder provide the unit pricing of the Bidder's provided TV model, as well as unit pricing for electronics recycling, by TV. Both of these breakout pricing numbers are for informational purposes only.

The Total Bid amount should be inclusive of all the project costs as a lump sum amount - all labor, parts and materials to complete the project requirements. This includes but is not limited to the TV's (including spares), shrouds, connectors and cables, scaffolds, ladders and safety gear, and the cost of the disposal electronics recycling. This is the bid number upon which your Bid will be evaluated.