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**ADDENDUM No. 3**  
**NEC Telephone Equipment Upgrade**  
**M&T Bank Stadium**  
**MSA Project No. 21-030**

**Date Issued:** February 19, 2021

This Addendum is hereby made a part of the Contract Documents dated January 21, 2021, on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this work. **This form should be acknowledged below and submitted with the Proposals.**

This Addendum incorporates the following items:

1. Questions and Answers (See attached)
2. Revised Financial Proposal Form (Attached)
3. **ADDITION.** The following items should be added to the BOM for Option A:

<b>1</b>	<b>Q24-FR000000106521</b>	<b>PWRC100V-ULCSA-12FT</b>
<b>8</b>	<b>BE113493</b>	<b>D26-D25 TSW-PIR CA-C</b>
<b>2</b>	<b>BE112824</b>	<b>SCG-GT01-B</b>
4. To register on the website of Negometrix website, go to:  
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**Issued by:**

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Sandra Fox, Procurement Officer

\_\_\_\_\_  
Company

\_\_\_\_\_  
Acknowledgment  
(Name and Title)

\_\_\_\_\_  
Date

## Questions and Answers

- 1. The original RFP, dated January 21, 2021, included a base Bill of Material for “Complete System Replacement” (Bill of Materials “C). Addendum No. 1-Revised Scope of Work Section 4 does not include the Complete System Replacement option, nor is it included in the Revised Attachment B-1 Financial Proposal Form. Has option “C” been eliminated as a requirement?**

Yes.

- 2. Reference Addendum No. 1 Section 4. Please provide the quantity, make/model and number of available ports on the existing Ethernet Switches supporting the current SV8500.**

The existing Ethernet switch is a legacy, unmanaged 16 port switch. On that unit, 11-12 of the ports are in use in the existing system.

The vendor should include a new Gigabit switch as part of the base BOM and Option A. Please be sure to reference Section 4.22.2 of the revised Section 4:

*“...The Offeror is expected to provide a fully functioning system as specified, inclusive of this BOM and scope of work, and any miscellaneous item as the Offeror determines is needed to provide a fully functioning system. (Note that some items such as servers are NOT included in the BOM but are to be provided by the Offeror.)”*

- 3. Reference 4.03.17 Addendum No. 1 page 5/14. Please provide the percentage of additional growth you require for future expansion (i.e. 10%, 25% etc).**

With the migration of the Ravens Ticket Office away from the building’s phone system, and coupled with some of the recent building upgrades, we are at about 890 extensions in use - down from about 1024 in the past. So, with additional capacity already available within the system, we do not need to require any additional capacity.

- 4. Additional, if OPTION A is executed, is the UPS as stated in this section required to be sized to support that option as well?**

Yes, the Bidder should size the UPS for the equipment contained in Option A. Again, Please be sure to reference Section 4.22.2 of the revised Section 4 concerning this item.

**5. Reference Addendum No. 1. Please provide D-Term phone series that is currently in use (i.e. “I” “e”, DT8xx)**

The existing phones in use at M&T Bank Stadium are as follows (numbers are approximate):

- 140 - 12 button phones - DT 300 and DT 400 combined
- 24 - 24 button phones - DT 300 and DT 400 combined
- 12 - 32 button phones - DT 300 only.

**6. Reference Page 13/14, 4.22.1. Addendum No. 1. Is a new rack required to start the new IMG (PIR) if option A is executed?**

**Will this rack be customer provided?**

No new racks are anticipated. There are 12 rack units in the APC rack with the control computers and UPS equipment currently occupied by the KVM switch, keyboard tray and LCD monitor. We believe that this space could be optimized to accommodate the Option A equipment instead, if system management could be addressed via a laptop or remotely.

This is essential, as there is very little available floor space for additional racks of equipment in the Main Phone Room. MSA will discuss the rack situation with the winning bidder based upon the package awarded.

**7. Reference Addendum No. 1 Page 13/14, 4.22.1. How far is the MDF from the current system? What type of termination block is required for switch tail terminations? (wire wrap, 110, 66, bix)**

The MDF is in the same room as the phone switch (Room 1.24.04) in the Service Level at M&T Bank Stadium. The existing SV8500 frames utilize Centronics connectors. The MDF blocks are largely 110 blocks.

**8. Reference page 48, 3.1.1. Please identify the Key Personnel positions for which we need to identify and provide resumes.**

The Bidder should provide the identity of the Contract Manager and the Supervisor/Project Manager. The makeup of the rest of the work force is at the discretion of the Bidder. Relevant resumes for these personnel should be provided. Note Section 4.08 “Supervisor/Work Force” on this topic for additional information.

**9. In SECTION IV, SCOPE OF SERVICES, can MSA please clarify lines 4.01.3 – 4.01.5?**

- a) Lines 4.01.3 and 4.01.4 are duplicated. Can MSA please clarify how this should be interpreted?**

- b) **Does MSA want a 1 yr, 5 yr and an optional 3yr SWA contract? Or does MSA want a 5yr ESSP and SWA pricing on all eligible software and hardware, as well as an optional for 3yr's, SWA w/o ESSP? Can MSA please clarify 4.01.3 – 4.01.5?**
- c) **4.01.5 Requests optional 3 year -NEC (SWA) software assurance package. Does MSA want the offeror's to also provide additional 3 year (SWA) for Non-NEC manufactured products to include the UM8700 Voice Mail, proposed Call Accounting solution, Dell servers and UPS system.**

The numbering scheme was not sequentially correct. For clarity, those sections are restated and revised as follows:

*4.01.3 The Offeror shall provide new servers as specified for the UM8700 Unified Messaging System as well as the NEC Unified Communications Manager for Enterprise (UCE) Server.*

*4.01.4 The contract shall include an acceptable replacement of the existing Tap-It call accounting software, inclusive of all integration and programming.*

*4.01.5 The following extended hardware and software support on all hardware and software is requested by the Offeror as follows:*

*4.01.5.1 This contract shall include one (1) year of system support (phone and in-person as needed), for the NEC system hardware and software **and** all included third party hardware and software suites.*

*4.01.5.2 The Base Bid shall include the initial one (1) year hardware warranty as well as the NEC ESPP Extended System Protection Plan ("ESPP") for all eligible hardware, for a total of five (5) years of non-renewable hardware warranty. The ESPP Protection plan is included in the Base Bid Bill of Materials A.*

*4.01.5.3 Pricing for Option A should include the cost to add all eligible Option A equipment to the 5-year ESPP.*

*4.01.5.4 The Base Bid shall include one (1) year of NEC Software Assurance ("SWA") inclusive of the UM8700 and the call accounting solution.*

***4.01.5.5 The Offer should provide pricing to provide the 3-year NEC SWA for the Base Bid, inclusive of the UM8700 and the call accounting solution.***

*This is provided in the Bid Form as Option C. SWA license counts should be based upon NEC SWA formulas as determined by the software contained in the Base Bid Bills of Materials.*

**4.01.5.6 The Offer should provide pricing to provide the 3-year NEC SWA for the Base Bid plus Option A equipment, inclusive of the UM8700 and the call accounting solution.**

*This is provided in the Bid Form as Option D. SWA license counts should be based upon NEC SWA formulas as determined by the software contained in the Base Bid Bills of Materials plus Option A.*

**4.01.5.7 Extended warranties are not required on third-party hardware such as the UPS devices and Dell servers.**

**4.01.5.8 Extended warranties are not required on any third-party software *outside of the UM8700 and call accounting software*, as indicated in this section.**

- 10. In SECTION IV, SCOPE OF SERVICES, Can MSA please clarify 4.01.3 – 4.01.5? Lines 4.01.3 and 4.01.4 are duplicated. Can MSA please clarify how this should be interpreted?**

See previous answer for Question 9 in this Addendum 3 for restated Sections 4.01.3 through 4.01.5 for clarification.

- 11. Does MSA want a 1 yr, 5 yr and an optional 3yr SWA contract? Or does MSA want a 5yr ESSP and SWA pricing on all eligible software and hardware, as well as an optional for 3yr's, SWA w/o ESSP?**

See previous answer for Question 9 in this Addendum 3 for restated Sections 4.01.3 through 4.01.5 for clarification.

- 12. Can MSA please confirm what items require SWA (SV9500, UM8700, Call-Accounting, etc.)?**

See previous answer for Question 9 in this Addendum 3 for restated Sections 4.01.3 through 4.01.5 for clarification.