



**ADDENDUM No. 1
Security Video Network Services
Camden Yards Sports Complex
MSA Project No. 19-075**

Date Issued: April 29, 2019

This Addendum is hereby made a part of the Contract Documents dated April 15, 2019 on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this work. **This form should be acknowledged below and submitted with the Bids.**

This Addendum incorporates the following items:

1. The Pre-Bid summary along with the sign-in sheet (attached).
2. **Clarification:** Authorized requires select Elite Level Axis Communication.
3. **Delete Section 1.1.3** in its entirety.

Note: There is no specific State of Maryland license required for low-voltage technicians, although the installation of security systems under this contract is governed by Code of Maryland Regulations COMAR 29.04.05, Licensing Requirements for Security System Agencies and Technicians.

4. **Revisions:** Section 1.1.5 should read: "Contractor must be an Axis Communications Partner, authorized to resell, install and service Axis Communications cameras."
5. **Revision: 2.1.6** I should read "The successful Contractor will provide a multi-year service contract to provide security video network services.
6. **Delete Section 4.26-** This is no longer a Small Business Reserve Procurement and is open to all qualified Contractors.
7. **Questions and Answers.**
8. Contractor's Self Certification Checklist attached.

Issued by:
Maryland Stadium Authority
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Company

Acknowledgment
(Name and Title)

Date

Pre-Bid Summary

SOLicitation: Security Video Network Services
Camden Yards Sports Complex
MSA Project No. 19-075

Subject: Pre-Bid Meeting Summary
April 23, 2019 at 10:00 a.m.

Bid due: No later than 1:00 p.m. (local time) on May 14, 2019

Attendees: Sandra Fox, John Samoryk, Vernon Conaway, and Theresa Masilek

Sandra Fox opened the meeting with introductions and by stating the instructions for submitting Bids. All Bids must be received electronically through MSA's third party e-procurement system, Negometrix, no later than 1:00 p.m. on May 14, 2019. This system will shut down at 1:00 p.m. A bid bond is not required to be submitted with the Bid. There is no MBE goal established for this procurement.

John Samoryk stated that bids shall be submitted electronically through MSA's third party procurement system, Negometrix. Questions may be submitted through the system too. All revisions will be posted on eMaryland Marketplace, MSA's website and Negometrix. Prospective Bidders were urged to check the websites of eMaryland Marketplace, Negometrix, or website of MSA for future addenda. It is the Bidders' responsibility to make sure they have received all appropriate documents, prior to the Bid due date.

All Bidders must be registered with eMaryland Marketplace and be in good standing with the State of Maryland in order to receive a contract award.

All questions must be submitted to Negometrix or Sandra Fox preferably by email at sfox@mdstad.com.

Vernon Conaway discussed the scope of work as a time and material on call service. The contract will cover maintenance, service, repairs, replacement and upgrades to the video network. Contractor must be an Axis Communications Partner, authorized to resell, install and service Axis Communications cameras.





ATTENDANCE SHEET
Pre Bid Conference
 April 23, 2019 at 10:00 a.m.

PROJECT NAME: Security Video Network Services (SBR)
MSA PROJECT NUMBER: 19-075
FACILITY: Camden Yards Sports Complex
MBE Goal: None

MSA Attendees: Sandra Fox , John Samoryk , Vernon Conway , and Theresa Masilek .

Company Name	Contact Name & Phone Numbers	Street Address	City/State/Zip Code	E-mail Address	Minority Business Enterprise (Yes or No)	Small Business Reserve (Yes or No)
1. Marathon	David Morgan 443-340-1772	1393 Progress Way Spesville, Md 21784		dmorgan@marathontech.net	No	Yes
2. Marathon	Steve Kuhler 443-758-8198	1393 Progress Way Spesville, MD 21784		skuhler@marathontech.net	No	Yes
3. Visions Ace	LEN CORBASSINI 410 384 9181 0 202 445 1054 C	479 Jumpers Hill Rd Suite 201 FREDERICK PARK 21116		LEN.CORBASSINI@VISIONSACE.NET	NO	YES
4. VISIONS TECHNOLOGIES	RICK STUART 443-829-6912	530 MCCORMICK DR GLEN BURNE MD 21061		RSTUART@VISIONTECH.BIZ	NO	NO

	Company Name	Contact Name & Phone Numbers	Street Address	City/State/Zip Code	E-mail Address	Minority Business Enterprise (Yes or No)	Small Business Reserve (Yes or No)	
5.	Trican Security Inc.	Mikhail Oasip 443-728-8110	3519 Ellen Rd Windsor Mill MD 21244		Moresio@tricansecurity.com	Y	Y	
6.	Trican Security, LLC	Yameen Ali	3519 Ellen Rd Windsor Mill MD 21244		ymasrani@tricansecurity.com	Y	Y	
9.	 <p>DAVID MORGAN DIRECTOR OF SECURITY 443-340-1772 DMORGAN@MARATHONTECHINC.NET 1393 PROGRESS WAY SUITE 911 ELDERSBURG MD 21784</p>	 <p>Trican Security Inc. Securing Your Future</p> <p>Mikhail Oasip Chief Operating Officer CCTV - Surveillance Access Control - Voice - Data office (410) 645-5712 cell (410) 730-8110 moasip@tricansecurity.com www.tricansecurity.com</p>	 <p>Len Corasaniti Director Business Development</p> <p>479 Jumpers Hole Road, Suite 301 Severna Park, MD 21146 www.vision4ce.net info@vision4ce.net</p>	 <p>VISION4CE</p> <p>202.445.1054 (cell) 410.384.9181 (main) len.corasaniti@vision4ce.net</p>				
10.					 <p>RICHARD R STUART VP Security rstuart@visiontech.biz OFFICE 410.691.3074 FAX 410.424.2208 CELL 443.829.6912</p>	 <p>VISION TECHNOLOGIES MAKING VISION REALITY</p> <p>530 McCormick Drive, Suite 6 Glen Burnie, MD 21061 www.visiontechnologies.com</p>		

Questions and Answers

1. Is there a count of cameras per facility?

Combined there are over 300 security cameras installed at the complex.

2. Are they all fiber runs or copper?

The vast majority of camera runs are copper between camera and edge switches. There are a few runs using fiber and media convertors

3. Describe the “New Work” plan.

New work plan under the contract is replacing or upgrading existing cameras and an occasional 2-4 camera install project based on needs

4. Section 1.1.3 states “The Contractor must hold a valid State of Maryland low voltage **electrical** license. What is this?

Section 1.1.3 is being deleted.

5. If the prime contractor does not have the Exacq Vision certification, can a subcontractor that has the certification be used?

Provided all of the contract requirements can be met, qualified subcontractors may be included to help meet the minimum qualification requirements, subject to MSA’s approval.

Contractor Self Certification Requirements for the On-Call Security Camera Service Contract. A "No" response to any question should be a disqualification.

Questions	Yes	No
Does the Contractor and its employees who will be working on this project comply with the licensing and registration requirements for Security Systems Agencies and Technicians as required by Code of Maryland Regulations COMAR 29.04.05?		
Is the contractor an authorized Partner of Axis Communications?		
Is the Contractor an Exacq "Select" or "Elite" level reseller authorized to install and service Exacq Enterprise systems?		
Will the contractor's technicians working on or accessing the MSA security video network for purposes of configuring, installing, or upgrading Exacq VMS software including servers, switches and storage arrays possess Exacq's Advanced Certification?		
Will the contractor's technicians working on or accessing the MSA security video network switches have Cisco Certified Network Associate Routing & Switching (CCNA) certification?		

END OF ADDENDUM

Bidder _____

Signature _____