

Maryland Stadium Authority

Request for Proposals

Leasing of Portable Classrooms for Swing Space

Issue Date: January 4, 2018

KEY INFORMATION

SUMMARY SHEET

MARYLAND STADIUM AUTHORITY

Request for Proposals Leasing of Portable Classrooms for Swing Space

RFP Issue Date:	January 4, 2018
Procurement Officer:	Carmina Perez-Fowler Maryland Stadium Authority 351 West Camden Street, Suite 300 Baltimore, Maryland 21201 Office Phone: (410) 223-4129 e-mail: <u>cperezfowler@mdstad.com</u>
Procurement Method:	Competitive Sealed Proposals
MBE Participation Goal:	12% overall
Site Visit and Pre-Proposal Conference:	January 11, 2018 at 10:00 a.m. Southeast Middle Building 6820 Fait Avenue Baltimore, MD 21224
Closing Date and Time (Local Time)	

Technical Proposals: January 22, 2018 at 1:00 p.m.

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SECTION 1

GENERAL INFORMATION

1.1 Summary Statement

The Maryland Stadium Authority (hereinafter "MSA") and Baltimore City Public Schools (hereinafter "City Schools") are issuing this Request for Proposals (hereinafter "RFP") from qualified firms to design, lease, place, and remove portable classrooms for projects related to the Baltimore City Public Schools Construction and Revitalization Act of 2013 (hereinafter the "Program/Act"). The Program authorizes the MSA to finance up to \$1.1 billion for the renovation and/or replacement of City Schools buildings, and will be implemented and administered through a combination of MSA/City Schools staff. The Program is also supported by City Schools Partners ("CSP"), a program management firm representing both entities that will assist with program and project administration services.

As stipulated in the Act, MSA, City Schools, Baltimore City and the Interagency Committee on School Construction (hereinafter the "Parties") entered into a Memorandum of Understanding (hereinafter "MOU"), which was approved by all parties and the Maryland Board of Public Works. The MOU addresses sixteen parameters identified in the Act and can be viewed at

http://www.mdstad.com/sites/default/files/Schools/mou-final-2013.pdf It is strongly recommended that Offerors familiarize themselves with the requirements, goals, and aspirations identified in the MOU, as it outlines the parties' roles, rights, responsibilities and efforts to engage the local community with regards to apprenticeships, schools, student training/internships, local employment and contracting objectives.

1.2 Abbreviations and Definitions

For purposes of this RFP, the following abbreviations and terms have the meanings indicated below:

- a. **21st Century School -** A generally accepted term for a school building that includes, but is not limited to, space adaptability for teaching, learning, and community usage, cutting-edge learning technology, and environmental sustainability.
- b. **A/E** The team of architects, engineers, and other professional A/Es required and assembled to perform the feasibility studies and/or design and construction administration services associated with the Program.
- c. **Act** The Baltimore City Public Schools Construction and Revitalization Act of 2013.
- d. City Schools The Baltimore City Board of School Commissioners or

its designated staff.

- e. **Contract** The contract entered into between MSA and the selected Offeror. The Contract will include all general terms and conditions, and will incorporate the entire RFP, including any amendments and addenda to the RFP, and all or indicated portions of the selected Offeror's proposal. A sample contract is attached hereto as **Attachment G.**
- f. **Contractor** The firm awarded a contract pursuant to the terms of this RFP.
- i. **COMAR** Code of Maryland Regulations (available at <u>http://www.dsd.state.md.us</u>).
- j. **eMM** eMaryland Marketplace (<u>https://emaryland.buyspeed.com</u>).
- k. IAC Interagency Committee on School Construction.
- 1. **LEED** A third-party certification program and the nationally accepted benchmark for the design, construction, and operation of high performance green buildings developed by the U.S. Green Building Council (USGBC).
- m. **Local Time** Time in the Eastern Time Zone as observed by the State.
- n. **MBE** –Minority Business Enterprise certified by the Maryland Department of Transportation (hereinafter "MDOT").
- o. **MSA** Maryland Stadium Authority (<u>www.mdstad.com</u>)
- p. **MSA Business Hours** 8:30 A.M. to 5:00 P.M., local time, Monday through Friday, excluding State holidays.
- q. **MSA Procurement Policies** MSA procurement policies and procedures (available at <u>www.mdstad.com)</u>.
- r. **Offeror** An entity that submits a Proposal in response to this RFP.
- s. **Procurement Officer ("PO")** The MSA representative responsible for this RFP. MSA may change the Procurement Officer at any time and will provide written notice to the Offerors of any such change
- t. **Program -** The replacement or renovation and/or additions of certain City Schools buildings in accordance with the Act.
- u. **Project** A specific City Schools building as identified in the RFP.

- v. **Proposal** The submission provided by Offerors in response to this RFP.
- w. **RFP** This Request for Proposals.
- x. Selection Committee- The representatives selecting the Contractor.
- y. **State** The State of Maryland.

1.3 Contract Type

The contract that results from this RFP will include a not-to-exceed fee based on time and materials and a contingency amount to be used by MSA in its sole discretion. After execution, the Contract amount shall not be exceeded without the necessary contract modification.

1.4 Contract Duration

The term of the Contract will be for a period necessary to complete the scope of work and as agreed upon by MSA and the Contractor.

1.5 Procurement Officer

The sole point-of-contact for purposes of this RFP is the Procurement Officer listed below:

Carmina Perez-Fowler Maryland Stadium Authority 351 West Camden Street, Suite 300 Baltimore, Maryland 21201 Telephone: 410-223-4129 Email: <u>cperezfowler@mdstad.com</u>

MSA may change the Procurement Officer at any time and will provide written notice to the Offerors.

1.6 Pre-Proposal Conference

A site visit and pre-proposal conference (Conference) will be held on January 11, 2018 at 10:00 a.m. (Local Time).

https://www.eventbrite.com/e/pre-proposal-site-visit-leasing-ofportable-classrooms-for-swing-space-tickets-41722027708

1.7 The Project Manager

Dawn Sanders Maryland Stadium Authority 351 West Camden Street, Suite 300 Baltimore, Maryland 21201 Telephone: 410-223-4150 Email: <u>dsanders@mdstad.com</u>

MSA may change the Project Manager at any time by written notice to the Contractor.

1.8 e-Maryland Marketplace

In order to receive a contract award, a vendor must be registered on eMM. Registration is free. Go here to register: <u>http://emaryland.buyspeed.com.</u> Click on "Registration" to begin the process and follow the prompts.

1.9 Questions

Questions regarding this RFP shall be submitted electronically in Word or PDF formats via the following link no later than **1:00 pm (Local Time) on January 16, 2018**:

https://mdstad.sharefile.com/r-r3694322adc846ccb

Please include information regarding the name of the firm, name of representative, and contact information. Based on the availability of time to research and communicate an answer, the Procurement Officer will decide whether an answer can be given before the proposal closing date. Answers to all substantive questions that have not previously been answered, and are not clearly specific to the requestor, will be responded via addendum.

1.10 Technical Proposals - Closing Date and Time

In order to be considered, Technical Proposals must be uploaded to the following links no later than the date/time listed below **(Local Time)**:

Due Date: January 22, 2018 at 1:00 p.m. Local Time <u>https://mdstad.sharefile.com/r-ref1cbf45fdf4bd18</u>

Requests for extension of these dates or times will not be granted. Offerors shall allow sufficient electronic transmission time to ensure timely receipt. Proposals received by MSA after the deadlines will not be considered. Proposals will not be reviewed publicly.

1.11 Duration of Offer

Proposals submitted in response to this RFP are irrevocable for **180 days** following the closing date for proposals. This period may be extended at the Procurement Officer's request only with the Offeror's written agreement.

1.12 Proposal Affidavit

A completed Bid/Proposal Affidavit must accompany the Proposal submitted by an Offeror. A copy of this Affidavit is included as **Attachment A** of this RFP.

1.13 Contract Affidavit

All Offerors are advised that if a contract is awarded as a result of this RFP, the successful Offeror will be required to complete a Contract Affidavit. A copy of this Affidavit is included for informational purposes only as **Attachment C** of this RFP. This Affidavit must be provided within 5 business days after notification of proposed contract award.

1.14 Procurement Method

The Contract resulting from this RFP will be awarded in accordance with the Competitive Sealed Proposals process under Section 3 (C) of MSA's Procurement Policies. MSA's Procurement Policies are available for review on MSA's website at

<u>http://www.mdstad.com/sites/default/files/Policies_Procedures.pdf</u> or may be obtained by contacting the Procurement Officer.

1.15 Arrearages

By submitting a response to this RFP, an Offeror represents that it is not in arrears in the payment of any obligations due and owing the State of Maryland, including, by way of example only, the payment of taxes and employee benefits, and that it will not become so in arrears during the term of the Contract if selected for contract award.

1.16 Revisions to the RFP

If it becomes necessary to revise this RFP before the closing date for proposals, amendments will be posted on the MSA website and eMM. Amendments made after the closing date for proposals will be sent only to those Offerors who submitted a responsive and timely proposal. Acknowledgment of the receipt of all amendments to this RFP issued before the proposal closing date must accompany the Offeror's Proposal as identified in Section 4. Acknowledgement of the receipt of amendments to the RFP issued after the proposal closing date shall be in the manner specified in the amendment notice. Failure to acknowledge receipt of amendments does not relieve the Offeror from complying with all terms of any such amendment.

1.17 Cancellations; Discussions

MSA reserves the right to cancel this RFP, to accept or reject any and all proposals, in whole or in part, received in response to this RFP, to waive or permit cure of minor irregularities, and to conduct discussions with any or all qualified or potentially qualified Offerors in any manner necessary to serve the best interests of MSA/City Schools. This may be followed by submission of Offeror-revised Proposals and best and final offers (hereinafter "BAFO"). MSA also reserves the right, in its sole discretion, to award a contract based upon written proposals received, without prior discussions or negotiations.

1.18 False Statements

MSA incorporates by reference the provisions of Section 11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland regarding truthfulness in the information included in the contract documents. Offeror shall comply with the obligations set forth therein, including, without limitation, the following:

a) In connection with a procurement contract, a person may not willfully:

- 1) Falsify, conceal, or suppress a material fact by any scheme or device;
- 2) Make a false or fraudulent statement or representation of a material fact; or
- 3) Use a false writing or document that contains a false or fraudulent statement or entry of a material fact.

b) A person may not aid or conspire with another person to commit an act under subsection of this section.

c) A person who violates any provision of this section is guilty of a felony and on conviction is subject to a fine not exceeding \$20,000 or imprisonment not exceeding five years or both.

1.19 Minority Business Enterprise

A minimum overall MBE subcontract participation goal of twelve percent with no subgoals has been established for this RFP. All subcontractors named by the Offeror as part of their MBE Schedule must be certified with the Maryland Department of Transportation ("MDOT"). Offerors' submissions must also include the MBE subcontractor's MDOT certification number as well as the North American Industry Classification System ("NAICS") product and service description to be performed. The forms (with instructions) that are required for submissions in response to this RFP are attached hereto as **Attachment D**. The most up-to-date information on certified MBE firms is available on MDOT's directory: <u>http://mdot.state.md.us.</u> The Governor's Office of Minority Affairs has issued a Q&A regarding counting participation by MBE primes. Please refer to GOMA's website (<u>http://goma.maryland.gov/Pages/default.aspx</u>).

1.20 Incurred Expenses; Economy of Preparation

MSA/City Schools will not be responsible for any costs incurred by an Offeror in preparing and submitting a proposal, in making an oral presentation, in providing a demonstration or in performing any other activities relative to this RFP. Proposals should be prepared simply and economically, providing a straightforward, concise description of how the Offeror proposes to meet the requirements of this RFP.

1.21 Protests/Disputes

Any protest or dispute related to this RFP or a resulting Contract will be subject to Section 10 of MSA's Procurement Policies and Procedures and the relevant provisions of the Contract. MSA's Procurement Policies are available for review on MSA's website at <u>www.mdstad.com</u> or may be obtained by contacting the Procurement Officer.

1.22 Access to Public Records Act Notice

An Offeror should give specific attention to the clear identification of those portions of the Proposal that it considers confidential, proprietary commercial information or trade secrets, and provide written justification why such materials, upon request, should not be disclosed by the State under the Public Information Act, Title 4 of the General Provisions Article of the Annotated Code of Maryland. Offerors are advised that, upon request for this information from a third party, the Procurement Officer is required to make an independent determination whether the information may be disclosed.

1.23 Offeror Responsibilities

The Contractor shall be responsible for all products and services required by this RFP. Subcontractors must be identified, and a complete description of their roles relative to the Proposal must be included in the Proposal. The Contractor retains responsibility for all work to be performed by and any deliverable submitted by a subcontractor. If an Offeror that seeks to perform or provide the services required by this RFP is the subsidiary of another entity, all information submitted by the Offeror such as, but not limited to, references and financial reports, shall pertain exclusively to the Offeror, unless the parent organization will guarantee the performance of the subsidiary. If applicable, the Offeror's proposal must contain an explicit statement that the parent organization will guarantee the performance of the subsidiary.

1.24 Patents, Copyrights, and Intellectual Property

a) If the Contractor furnishes any design, device, material, process or other item that is covered by a patent or copyright or that is proprietary to or a trade secret of another, it shall obtain the necessary permission or license to permit MSA/City Schools to use such item.

b) The Contractor will defend or settle, at its own expense, any claim or suit against MSA/City Schools alleging that any such item furnished by the Contractor infringes any patent, trademark, copyright, or trade secret. If a third party claims that a product infringes that party's patent, trademark, copyright or trade secret, the Contractor will defend MSA/City Schools against that claim at the Contractor's expense and will pay all damages, costs, and attorney's fees that a court finally awards, provided MSA/City Schools: (i) promptly notifies Contractor in writing of the claim; and (ii) allows the Contractor to control and cooperates with the Contractor in, the defense and any related settlement negotiations. The obligations of this paragraph are in addition to those stated in the next paragraph.

c) If any products furnished by the Contractor become, or in the Contractor's opinion are likely to become, the subject of a claim of infringement, the Contractor will, at its option and expense: (i) procure for MSA/City Schools the right to continue using the applicable item; (ii) replace the product with a non-infringing product substantially complying with the item's specifications; or (iii) modify the item so that it becomes non-infringing and performs in a substantially similar manner to the original item.

1.25 Non-Availability of Funding

If the General Assembly fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of a contract succeeding the first fiscal period, the contract shall be canceled automatically as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; <u>provided</u>, <u>however</u>, that this will not affect the rights of the Contractor, and MSA/City Schools under any termination clause in the contract. The effect of termination of the contract hereunder will be to discharge the Contractor, and MSA/City Schools from future performance of the contract, but not from their rights and obligations existing at the time of termination. The Contractor shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the contract. MSA/City Schools shall notify the Contractor as soon as it has knowledge that funds may not be available for the continuation of the contract for each succeeding fiscal period beyond the first.

1.26 Financial Disclosure

The Contractor shall comply with Section 13-221 of the State Finance and Procurement Article of the Annotated Code of Maryland, which requires that every person that enters into contracts, leases, or other agreements with the State or its agencies during a calendar year under which the business is to receive in the aggregate, \$100,000 or more, shall, within 30 days after the aggregate value of these contracts, leases or other agreements reaches \$100,000, file with the Secretary of the State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

1.27 Non-Exclusive Use

Neither this RFP nor any resulting Contract shall be construed to require MSA/City Schools to use any Offeror or exclusively use the Contractor for the services described in this RFP. MSA/City Schools reserve the right to obtain services of any nature from other sources when it is in the best interest of MSA/City Schools to do so and without notice to any party. MSA/City Schools makes no guarantees that it will purchase any products or services from the Contractor resulting from this RFP.

1.28 Sustainability Policies

MSA is committed to procuring all supplies, services, maintenance, construction, and architect-engineer services in a manner consistent with the promotion of sound environmental practices. Moreover, MSA/City Schools have committed to certain environmental standards as more fully set forth in the Memorandum of Understanding, identified in this RFP in Section 3. All goods and services provided in response to this solicitation shall conform to those environmental standards.

1.29 Payments by Electronic Fund Transfer

By submitting a response to this RFP, the Offeror agrees to accept payments by electronic funds transfer ("EFT"). A form will be provided to the selected Offeror.

1.30 Confidentiality

Subject to the Maryland Public Information Act and any other applicable laws, all confidential or proprietary information and documentation relating to either party to a Contract resulting from this RFP (including without limitation any information or data stored within the Contractor's computer systems) shall be held in absolute confidence by the other party. Each party shall, however, be permitted to disclose relevant confidential information to its officers, agents, and employees to the extent that such disclosure is necessary for the performance of their duties under the Contract, provided that the data may be collected, used, disclosed, stored, and disseminated only as provided by and consistent with the law. The provisions of this section shall not apply to information that (a) is lawfully in the public domain; (b) has been independently developed by the other party without violation of the Contract; (c) was already in the possession of such party; (d) was supplied to such party by a third-party lawfully in possession thereof and legally permitted to further disclose the information; or (e) such party is required to disclose by law.

1.31 Loss of Data

In the event of loss of any MSA/City Schools data or records where such loss is due to the intentional act or omission or negligence of the Contractor or any of its subcontractors or agents, the Contractor shall be responsible for recreating such lost data in the manner and on the schedule set by the Procurement Officer. The Contractor shall ensure that all data is backed up and recoverable by the Contractor.

1.32 Non-Hiring of Employees

No official or employee of the State, as defined in State Government Article§ 15-102, Annotated Code of Maryland, whose duties as such official or employee include matters relating to or affecting the subject matter of this procurement, shall, during the pendency and term of a resulting Contract, and while serving as an official or employee of the State, become or be an employee of the Contractor or any entity that is a subcontractor on said Contract.

1.33 Nondiscrimination in Employment

The Contractor agrees: (a) not to discriminate in any manner against an employee or applicant for employment because of race, color, religion, creed, age, sex, marital status, sexual orientation, national origin, ancestry, or disability of a qualified individual with a disability; (b) to include a provision similar to that contained in subsection (a) above in any subcontract except a subcontract for standard commercial supplies or raw materials; and (c) to post, and to cause subcontractors to post, in conspicuous places available to employees and applicants for employment, notices setting forth the substance of this clause.

1.34 Contingent Fee Prohibition

The Contractor warrants that it has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson or commercial selling agency working for the Contractor, to solicit or secure a Contract, and that it has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson or commercial selling agency, any fee or other consideration contingent on the making of a Contract.

1.35 Political Contribution Disclosure

The Contractor shall comply with Election Law Article, §§14-101 to 14-108, Annotated Code of Maryland, which requires that every person that enters into contracts, leases, or other agreements with the State, a county, or an incorporated municipality, or their agencies, during a calendar year in which the person receives in the aggregate \$100,000 or more, shall file with the State Board of Elections a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election. The statement shall be filed with the State Board of Elections (1) before a purchase or execution of a lease or contract by the State, a county, an incorporated municipality, or their agencies, and shall cover the preceding two calendar years; and (2) if the contribution is made after the execution of a lease or contract, then twice a year, throughout the contract term, on: (a) February 5, to cover the 6-month period ending January 31; and (b) August 5, to cover the 6-month period ending July 31.

1.36 Verification of Registration and Tax Payment

Before a corporation can do business in the State, it must be registered with the Department of Assessments and Taxation, State Office Building, Room 803, 301 West Preston Street, Baltimore, Maryland 21201. It is strongly recommended that any potential Offeror complete registration prior to the closing date for receipt of Proposals. An Offeror's failure to complete registration with the Department of Assessments and Taxation may disqualify an otherwise successful Offeror from final consideration and recommendation for Contract award.

1.37 MBE and Prevailing Wage Compliance System

As part of MSA's commitment to assist firms in complying with legal and contractual requirements, MSA maintains a web-based MBE and prevailing wage compliance system. The system was designed to provide various work-flow automation features that improve the project reporting process. This system will monitor contract compliance for all Program contracts. The prime firm, its first tier subcontractor, and all MBE participation subcontractors awarded contracts will be required to use the web-based system to submit project information including, but not limited to, certification of payments made and received and certified payroll records (if the contract includes prevailing wage and/or workforce development requirements). MSA may require additional information related to the contract to be provided electronically through the system at any time before, during, or after contract award.

1.38 Background Checks

The Contractor and subcontractors who will be working on-site at any of the 21st Century Schools are required to complete and pass a Baltimore City Schools background screening and meet the qualifications that can be found at: <u>http://baltimore21stcenturyschools.org/more/frequently-asked-questions</u>. Please refer to **Attachment H** for information regarding background check process and forms.

1.39 Maryland Law

This RFP and any subsequent RFPs or Contracts shall be construed, interpreted, and enforced according to the laws of the State of Maryland.

1.40 Prevailing Wage

All projects shall comply with the prevailing wage rate requirements that would apply to similar State-supported projects. A copy of the John Ruhrah Swing Space Prevailing Wage determination is included in **Attachment F**.

1.41 Bonding

The Contractor shall have bonding capacity (i.e. performance and payment) no less than the contract value of the project. For purposes of the Technical Rank, the Offeror shall submit a letter from a surety identifying the bonding capacity (i.e. performance and payment) for \$2 million dollars.

SECTION 2

OFFEROR'S QUALIFICATIONS

The Offeror shall meet the following minimum qualifications in order to be considered for award:

- A. Is a company licensed to operate in the State of Maryland;
- B. Has experience related to the design, production, delivery, installation, commissioning, and related work for portable classrooms. PK-12 school project experience preferred.
- C. Has the ability to meet the bonding and insurance requirements outlined in the RFP; and,
- D. Has been engaged, for a minimum of five (5), years in providing similar services as those required under the RFP.

SECTION 3

PURPOSE AND SCOPE OF WORK

3.1 Purpose

The purpose and intent of this Request for Proposals is to establish a contract for the design, lease, placement, and removal of portable classrooms as specified herein. Construction shall incorporate all of the requirements set forth in Baltimore City Schools Educational Specifications, Baltimore City Building Code, and all other applicable laws and regulations.

The portable units are to provide swing space for students in several schools from 21st Century School Buildings Program. The first school where portable classrooms will be needed is for swing space relating to John Ruhrah Elementary/Middle School. The successful proposer(s) shall provide all necessary items and equipment for portable unit leasing, placement, and removal on City Schools designated sites.

3.2 Scope of Services

The Contractor shall provide all design, submission documents, and all fees required for permitting, construction and inspection required by all jurisdictions having authority. Contractor shall notify MSA of time of arrival of the portable unit(s) a minimum of 10 days prior to scheduled delivery. MSA shall inspect the portable unit(s) and reserve the right to reject any portable units that do not meet specifications.

Contractor shall be responsible for manufacture, delivery, site work, offloading, assembly, placement and complete turnkey internal hook-up of systems. Scope includes power, water, sewer, storm sewer, fire alarm, intercom systems, telecommunication, IT and network connectivity, sidewalks, walkway covers, final site grading, installation of landscaping and irrigation. Please note that systems must communicate with the systems in the main building.

All internal systems shall be the responsibility of the Contractor. Contractor shall also be responsible for design of any footer and/or foundation, signed and sealed by a structural engineer and submitted to MSA, import of fill, construction of the footer, termite treatment, placement and attachment of the portable on constructed and inspected footers.

Delivery and set-up (placement) of portable units shall not disrupt school operations. The Contractor's right to work and his obligations under this contract shall be subservient to the School's right to operate the school in a safe and reasonable manner. The Contractor shall expect and shall be required to do all things necessary to schedule and reschedule all tasks as necessary without interruption and/or additional costs to MSA. The Contractor shall furnish, at their expense, all labor, supervision, equipment, machinery, tools, materials, transportation, and other facilities and services necessary to fully complete all work specified herein. The contractor shall be responsible to ensure frequent pick-up of all refuse, rubbish, scrap materials, and debris that result from their operations so that the work site presents a neat and orderly appearance at all times. All rubbish, scrap, etc., shall be transported from the premises. Rubbish shall not be used as fill on the work site.

At completion of work, the Contractor shall remove all work materials, tools, construction equipment, machinery, and surplus materials from the work site and shall leave area in ready to use condition. Contractor must safeguard of all equipment, tools, materials, etc., at the work site is the Contractor's responsibility. The Contractor shall be responsible for the protection of all personnel against hazards and/or injuries due to their construction operations at the work site. Contractor shall correct any and all damage caused by their operations at no additional cost to MSA.

There shall be no interruption of utility services serving nearby school properties. Work shall also include temporary fencing and barrier methods needed to perform the work and ensure the safety of students and community residents.

After removal, the site shall be returned to its original condition.

Information and schedule for the first project are attached hereto as **Attachment F**.

SECTION 4

PROPOSAL SUBMISSION AND REQUIREMENTS

4.1 Submission – General Requirements

Offerors shall submit proposals labeled "**21st Century School Buildings Program - Request for Proposals – Leasing of Portable Classrooms for Swing Space– Volume I - Technical Proposal, or Volume II – Financial Proposal.**" All pages of each proposal volume must be consecutively numbered from beginning (Page 1) to end (Page "x"). The final page shall state "Final Page."

Offerors shall submit the Technical Proposals by the due date and time set forth in Key Information Summary Sheet, as revised by any addendum. Technical proposals must be uploaded electronically to the link provided in Section 1.10. <u>The electronic submissions (formatted as .pdf</u> <u>file) shall include the firm's name in the file name and shall be</u> <u>formatted so each page can be printed in 8 ¹/₂ x 11.</u>

Upon receipt, the Selection Committee will review the Offerors' Technical Proposals. Firms deemed as meeting all of the requirements will be ranked and, based on the achieved rankings, selected firms will then be "short listed". Those "short listed" firms will be asked to submit Volume II - Financial Proposal. Please note that short-listed firms will be notified on January 24, 2018 and Financial Proposals will be due on January 26, 2018.

Offerors must respond to all requirements identified in the RFP. Offerors who fail to do so will be deemed not reasonably susceptible of being selected for award. Please note that each project will have a separate selection process.

4.2 Volume I – Technical Proposal

This section provides specific instructions for submission of the Offeror's Technical Proposal. The Technical Proposal shall include:

a) Transmittal Letter

A transmittal letter must be included in the Technical Proposal. The purpose of this letter is to transmit the proposal to the Procurement Officer. The transmittal letter should be brief, and signed by an individual who is authorized to commit the Offeror to the services and requirements as stated in this RFP.

b) Title and Table of Contents

The Technical Proposal shall begin with a title page bearing the name and address of the Offeror, point of contact information (including e-mail address), and the name of this RFP. A table of contents for the Proposal should follow the title page. Information that is claimed to be confidential shall be clearly identified. **Unless there is a compelling case, an entire proposal** should not be labeled confidential; only those portions that can reasonably be shown to be proprietary or confidential should be so labeled.

c) Executive Summary

The Offeror shall condense and highlight the contents of the Technical Proposal in a separate section titled "Executive Summary." The summary shall identify any exceptions the Offeror has taken to the requirements of this RFP and attachments (including the sample contract), acknowledge the receipt of any amendments/addenda associated with this RFP, and identify the tax identification number of the "prime" offeror. <u>The</u> Executive Summary shall not exceed two (2) pages.

Warning: Exceptions to terms and conditions may result in having the proposal deemed unacceptable or classified as not reasonably susceptible of being selected for award. If an Offeror takes no exception, the Executive Summary should so state.

d) Work Plan and Offeror's Experience

Section 2 (Offeror's Qualification) and Section 3 (Scope of Work) of this RFP, provides Offerors with information on the desired outcome of this solicitation. At a minimum, Offerors shall address the following:

- 1) Offeror's qualifications and support that it has met the minimum qualifications. Please note experience with similar projects. Offeror's organization and how it intends to complete the scope of work outlined in the RFP. Please provide a general description of your company's approach to work and identify some potential challenges and proposed course of action plans. Offerors shall include a Schedule of Activities and Duration.
- 2) The names, titles, and resumes of key management personnel (staffing plan) directly involved with managing the work that will be required under the Contract.
- 3) Offerors shall also identify any known subcontractors and/ or joint ventures at the time of submission, if any, and the roles these relationships will have in the performance of the Contract. Upon MSA's request, Offerors shall make

available within 24 hours all Subcontractor/Joint venture scope of work documents and proposals.

Note: During proposal evaluation, MSA reserves the right to require that the Offeror provide a copy of its most current Annual Report or audited Statement of Financial Condition to include a Balance Sheet, Income Statement and Cash Flow Statement or other acceptable financial information. These documents may be relied upon in any determination regarding the Offeror's financial responsibility.

e) Other Required Submissions

In addition, Offerors must submit the following items in the Technical Proposal:

- 1) A completed Bid/Proposal Affidavit (Attachment A);
- 2) A completed Conflict of Interest Information/Affidavit and Disclosure **(Attachment B)**;
- 3) Corporate Profile (Attachment I);
- 4) Surety Letter (see **Section 1.41**)
- 5) Verification from the Offeror's insurance carrier/provider identifying the Offeror's current policy limits and current deductible amounts, including coverage limits for Commercial General Liability, Excess Liability, Automobile, Worker's Comp/Employer Liability, and any additional insurance coverages held by the Offeror are to be identified and submitted.

4.3 Volume II - Financial Proposal

a) Required Submissions

Short-listed Offerors will receive additional instructions regarding the submission of the financial proposal. Any Offeror requested to submit a financial proposal must submit the following items in the Financial Proposal:

- 1) The Pricing Form is included with this RFP as **Attachment E**. The Pricing Form also includes a line item for Owner's Contingency.
- 2) An accurately completed and signed MBE Form D1- "MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule" (see **Attachment D**). Per COMAR regulation 21.11.03.09.C (5), failure to include and/or accurately complete this form shall result in a determination that the proposal is not susceptible for award.

SECTION 5

EVALUATION CRITERIA AND SELECTION PROCEDURE

5.1 Evaluation Criteria

Evaluation of the Proposals will be performed by the Selection Committee and will be based on the criteria set forth below. Technical criteria shall be given more weight than financial criteria.

5.2 Technical Criteria

Criteria used to rate the Technical Proposal includes, without limitation, the following:

- a) Adequacy of the Work Plan to provide the proposed services.
- b) Experience and qualifications of the Offeror and its key management personnel (staffing plan), with specific emphasis on similar projects.
- c) Capacity and Past Performance of Offeror and subcontractors/References.
- d) Quality of Submission.

5.3 Financial Criteria

All qualified short-listed Offerors will be given a score based on their evaluated financial proposal. The score for each Offeror's financial proposal will be determined on a pro-rata basis compared to the lowest evaluated financial proposal.

5.4 Reciprocal Preference

Although Maryland law does not authorize procuring agencies to favor a resident Offeror in awarding procurement contracts, many other states do grant their resident businesses preferences over Maryland contractors. Therefore, as described in COMAR 21.05.01.04, a resident business preference may be given if: a responsible Offeror whose headquarters, principal base of operations, or principal site that will primarily provide the services required by this RFP is in another state submits the most advantageous offer; the other state gives a preference to its residents through law, policy, or practice; and the preference does not conflict with a federal law or grant affecting the Contract. The preference given will be identical to the preference that the other state, through law, policy, or practice gives to its residents.

5.5 General Selection Process

- a) Submissions will be reviewed by a selection committee.
- b) The Contract will be awarded in accordance with the competitive sealed proposals process under Section 3(C) of MSA's Procurement Policies.
- c) Prior to award of a contract pursuant to this RFP, MSA may require any and all Offerors to submit such additional information bearing upon the Offeror's ability to perform the contract as MSA may deem appropriate. MSA may also consider any information otherwise available concerning the financial, technical and other qualifications or abilities of the Offeror.
- d) MSA may hold discussions with any or all Offerors judged reasonably susceptible of being selected for award, or potentially so. MSA also reserves the right to develop a short-list of Offerors deemed most qualified based upon their Technical Proposals and conduct discussions with only the short-listed Offerors. However, MSA also reserves the right to make an award without holding discussions. Whether or not discussions are held, MSA may determine an Offeror to be not responsible or not reasonably susceptible of being selected for award, in its sole and absolute discretion, at any time after the initial closing date for receipt of proposals and the review of those proposals.

5.6 Award Determination

Upon completion of all evaluations, discussions and negotiations, and reference checks, the Procurement Officer will recommend award of the contract to the responsible Offeror(s) whose proposal(s) is (are) determined to be the most advantageous to MSA/City Schools considering technical evaluation factors and price factors as set forth in this RFP. The award is subject to approval by the MSA Board of Directors.

ATTACHMENT A

ATTACHMENT - Bid/Proposal Affidavit

A. AUTHORIZED REPRESENTATIVE

I HEREBY AFFIRM THAT:

I am the (title) ______ and the duly authorized representative of (business) ______ and that I possess the legal authority to make this

Affidavit on behalf of myself and the business for which I am acting.

B. CERTIFICATION REGARDING COMMERCIAL NONDISCRIMINATION

The undersigned bidder hereby certifies and agrees that the following information is correct: In preparing its bid on this project, the bidder has considered all proposals submitted from qualified, potential subcontractors and suppliers, and has not engaged in "discrimination" as defined in §19-103 of the State Finance and Procurement Article of the Annotated Code of Maryland. "Discrimination" means any disadvantage, difference, distinction, or preference in the solicitation, selection, hiring, or commercial treatment of a vendor, subcontractor, or commercial customer on the basis of race, color, religion, ancestry, or national origin, sex, age, marital status, sexual orientation, or on the basis of disability or any otherwise unlawful use of characteristics regarding the vendor's, supplier's, or commercial customer's employees or owners. "Discrimination" also includes retaliating against any person or other entity for reporting any incident of "discrimination". Without limiting any other provision of the solicitation on this project, it is understood that, if the certification is false, such false certification constitutes grounds for the State to reject the bid submitted by the bidder on this project, and terminate any contract awarded based on the bid. As part of its bid or proposal, the bidder herewith submits a list of all instances within the past 4 years where there has been a final adjudicated determination in a legal or administrative proceeding in the State of Maryland that the bidder discriminated against subcontractors, vendors, suppliers, or commercial customers, and a description of the status or resolution of that determination, including any remedial action taken. Bidder agrees to comply in all respects with the State's Commercial Nondiscrimination Policy as described under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland.

B-1. Certification Regarding Minority Business Enterprises.

The undersigned bidder hereby certifies and agrees that it has fully complied with the State Minority Business Enterprise Law, State Finance and Procurement Article, §14-308(a)(2), Annotated Code of Maryland, which provides that, except as otherwise provided by law, a Contractor may not identify a certified minority business enterprise in a bid or proposal and:

(1) Fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified minority proposal;

(2) Fail to notify the certified minority business enterprise before execution of the contract of its inclusion in the bid or proposal;

(3) Fail to use the certified minority business enterprise in the performance of the contract; or

(4) Pay the certified minority business enterprise solely for the use of its name in the bid or proposal.

Without limiting any other provision of the solicitation on this project, it is understood that if the certification is false, such false certification constitutes grounds for the State to reject the bid submitted by the bidder on this project, and terminate any contract awarded based on the bid.

C. AFFIRMATION REGARDING BRIBERY CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business (as is defined in Section 16-101(b) of the State Finance and Procurement Article of the Annotated Code of Maryland), or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies has been convicted of, or has had probation before judgment imposed pursuant to Criminal Procedure Article, §6-220, Annotated Code of Maryland, or has pleaded nolo contendere to a charge of, bribery, attempted bribery, or conspiracy to bribe in violation of Maryland law, or of the law of any other state or federal law, except as follows (indicate the reasons why the affirmation cannot be given and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of person(s) involved, and their current positions and responsibilities with the business):

D. AFFIRMATION REGARDING OTHER CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies, has:

(1) Been convicted under state or federal statute of:

(a) A criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract; or

(b) Fraud, embezzlement, theft, forgery, falsification or destruction of records or receiving stolen property;

(2) Been convicted of any criminal violation of a state or federal antitrust statute;

(3) Been convicted under the provisions of Title 18 of the United States Code for violation of the Racketeer Influenced and Corrupt Organization Act, 18 U.S.C. §1961 et seq., or the Mail Fraud Act, 18 U.S.C. §1341 et seq., for acts in connection with the submission of bids or proposals for a public or private contract;

(4) Been convicted of a violation of the State Minority Business Enterprise Law, §14-308 of the State Finance and Procurement Article of the Annotated Code of Maryland;

(5) Been convicted of a violation of §11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland;

(6) Been convicted of conspiracy to commit any act or omission that would constitute grounds for conviction or liability under any law or statute described in subsections (1)—(5) above;

(7) Been found civilly liable under a state or federal antitrust statute for acts or omissions in connection with the submission of bids or proposals for a public or private contract;

(8) Been found in a final adjudicated decision to have violated the Commercial Nondiscrimination Policy under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland with regard to a public or private contract; or

(9) Admitted in writing or under oath, during the course of an official investigation or other proceedings, acts or omissions that would constitute grounds for conviction or liability under any law or statute described in §§B and C and subsections D(1)—(8) above, except as follows (indicate reasons why the affirmations cannot be given, and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of the person(s) involved and their current positions and responsibilities with the business, and the status of any debarment):

E. AFFIRMATION REGARDING DEBARMENT

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities, including obtaining or performing contracts with public bodies, has ever been suspended or debarred (including being issued a limited denial of participation) by any public entity, except as follows (list each debarment or suspension providing the dates of the suspension or debarment, the name of the public entity and the status of the proceedings, the name(s) of the person(s) involved and their current positions and responsibilities with the business, the grounds of the debarment or suspension, and the details of each person's involvement in any activity that formed the grounds of the debarment or suspension).

F. AFFIRMATION REGARDING DEBARMENT OF RELATED ENTITIES

I FURTHER AFFIRM THAT:

(1) The business was not established and it does not operate in a manner designed to evade the application of or defeat the purpose of debarment pursuant to Sections 16-101, et seq., of the State Finance and Procurement Article of the Annotated Code of Maryland; and

(2) The business is not a successor, assignee, subsidiary, or affiliate of a suspended or debarred business, except as follows (you must indicate the reasons why the affirmations cannot be given without qualification):

G. SUB-CONTRACT AFFIRMATION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, has knowingly entered into a contract with a public body under which a person debarred or suspended under Title 16 of the State Finance and Procurement Article of the Annotated Code of Maryland will provide, directly or indirectly, supplies, services, architectural services, construction related services, leases of real property, or construction.

H. AFFIRMATION REGARDING COLLUSION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business has:

(1) Agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the accompanying bid or offer that is being submitted;

(2) In any manner, directly or indirectly, entered into any agreement of any kind to fix the bid price or price proposal of the bidder or offeror or of any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the accompanying bid or offer is submitted.

I. FINANCIAL DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, the provisions of Section 13-221 of the State Finance and Procurement Article of the Annotated Code of Maryland, which require that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more shall, within 30 days of the time when the aggregate value of the contracts, leases, or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

J. POLITICAL CONTRIBUTION DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, Election Law Article, §§14-101—14-108, Annotated Code of Maryland, which requires that every person that enters into contracts, leases, or other

agreements with the State of Maryland, including its agencies or a political subdivision of the State, during a calendar year in which the person receives in the aggregate \$100,000 or more shall file with the State Board of Elections a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election.

K. DRUG AND ALCOHOL FREE WORKPLACE

(Applicable to all contracts unless the contract is for a law enforcement agency and the agency head or the agency head's designee has determined that application of COMAR 21.11.08 and this certification would be inappropriate in connection with the law enforcement agency's undercover operations.)

I CERTIFY THAT:

(1) Terms defined in COMAR 21.11.08 shall have the same meanings when used in this certification.

(2) By submission of its bid or offer, the business, if other than an individual, certifies and agrees that, with respect to its employees to be employed under a contract resulting from this solicitation, the business shall:

(a) Maintain a workplace free of drug and alcohol abuse during the term of the contract;

(b) Publish a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of drugs, and the abuse of drugs or alcohol is prohibited in the business' workplace and specifying the actions that will be taken against employees for violation of these prohibitions;

(c) Prohibit its employees from working under the influence of drugs or alcohol;

(d) Not hire or assign to work on the contract anyone whom the business knows, or in the exercise of due diligence should know, currently abuses drugs or alcohol and is not actively engaged in a bona fide drug or alcohol abuse assistance or rehabilitation program;

(e) Promptly inform the appropriate law enforcement agency of every drug-related crime that occurs in its workplace if the business has observed the violation or otherwise has reliable information that a violation has occurred;

(f) Establish drug and alcohol abuse awareness programs to inform its employees about:

(i) The dangers of drug and alcohol abuse in the workplace;

(ii) The business' policy of maintaining a drug and alcohol free workplace;

(iii) Any available drug and alcohol counseling, rehabilitation, and employee assistance programs; and

(iv) The penalties that may be imposed upon employees who abuse drugs and alcohol in the workplace;

(g) Provide all employees engaged in the performance of the contract with a copy of the statement required by K(2)(b), above;

(h) Notify its employees in the statement required by K(2)(b), above, that as a condition of continued employment on the contract, the employee shall:

(i) Abide by the terms of the statement; and MSA Bid Affidavit Page | 5

(ii) Notify the employer of any criminal drug or alcohol abuse conviction for an offense occurring in the workplace not later than 5 days after a conviction;

(i) Notify the procurement officer within 10 days after receiving notice under K(2)(h)(ii), above, or otherwise receiving actual notice of a conviction;

(j) Within 30 days after receiving notice under K(2)(h)(i), above, or otherwise receiving actual notice of a conviction, impose either of the following sanctions or remedial measures on any employee who is convicted of a drug or alcohol abuse offense occurring in the workplace:

(i) Take appropriate personnel action against an employee, up to and including termination; or

(ii) Require an employee to satisfactorily participate in a bona fide drug or alcohol abuse assistance or rehabilitation program; and

(k) Make a good faith effort to maintain a drug and alcohol free workplace through implementation of K(2)(a)—(j), above.

(3) If the business is an individual, the individual shall certify and agree as set forth in K(4), below, that the individual shall not engage in the unlawful manufacture, distribution, dispensing, possession, or use of drugs or the abuse of drugs or alcohol in the performance of the contract.

(4) I acknowledge and agree that:

(a) The award of the contract is conditional upon compliance with COMAR 21.11.08 and this certification;

(b) The violation of the provisions of COMAR 21.11.08 or this certification shall be cause to suspend payments under, or terminate the contract for default under COMAR 21.07.01.11 or 21.07.03.15, as applicable; and

(c) The violation of the provisions of COMAR 21.11.08 or this certification in connection with the contract may, in the exercise of the discretion of the Board of Public Works, result in suspension and debarment of the business under COMAR 21.08.03.

L. CERTIFICATION OF CORPORATION REGISTRATION AND TAX PAYMENT

I FURTHER AFFIRM THAT:

(1) The business named above is a (domestic ____) (foreign ____) corporation registered in accordance with the Corporations and Associations Article, Annotated Code of Maryland, and that it is in good standing and has filed all of its annual reports, together with filing fees, with the Maryland State Department of Assessments and Taxation, and that the name and address of its resident agent filed with the State Department of Assessments and Taxation is:

Name: _____ Address: _____

(If not applicable, so state).

(2) Except as validly contested, the business has paid, or has arranged for payment of, all taxes due the State of Maryland and has filed all required returns and reports with the Comptroller of the Treasury, the State Department of Assessments and Taxation, and the Department of Labor, Licensing, and

regulation, as applicable, and will have paid all withholding taxes due the State of Maryland prior to final settlement.

M. CONTINGENT FEES

I FURTHER AFFIRM THAT:

The business has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the business, to solicit or secure the Contract, and that the business has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency, any fee or any other consideration contingent on the making of the Contract.

N. Repealed.

O. ACKNOWLEDGEMENT

I ACKNOWLEDGE THAT this Affidavit is to be furnished to the Procurement Officer and may be distributed to units of: (1) the State of Maryland; (2) counties or other subdivisions of the State of Maryland; (3) other states; and (4) the federal government. I further acknowledge that this Affidavit is subject to applicable laws of the United States and the State of Maryland, both criminal and civil, and that nothing in this Affidavit or any contract resulting from the submission of this bid or proposal shall be construed to supersede, amend, modify or waive, on behalf of the State of Maryland, or any unit of the State of Maryland having jurisdiction, the exercise of any statutory right or remedy conferred by the Constitution and the laws of Maryland with respect to any misrepresentation made or any violation of the obligations, terms and covenants undertaken by the above business with respect to (1) this Affidavit, (2) the contract, and (3) other Affidavits comprising part of the contract.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: _____

By: ______(Authorized Representative and Affiant)

ATTACHMENT B

CONFLICT OF INTEREST AFFIDAVIT/DISCLOSURE

- A. "Conflict of Interest" means that because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice to the State, or the person's objectivity in performing the contract work is or might be otherwise impaired, or a person has an unfair competitive advantage."
- B. "Person" has the meaning stated in COMAR 21.01.02.01B (64) and includes a Bidder, Contractor, consultant, or subcontractor or subconsultant at any tier, and also includes an employee or agent of any of them if the employee or agent has or will have the authority to control or supervise all or a portion of the work for which a bid or offer is made.
- C. The Bidder warrants that, except as disclosed in §D, below, there are no relevant facts or circumstances now giving rise or which could, in the future, give rise to a conflict of interest.
- D. The following facts or circumstances give rise or could in the future give rise to a conflict of interest (explain in detail—attach additional sheets if necessary).

E. The Bidder agrees that if an actual or potential conflict of interest arises after the date of this affidavit, the Bidder shall immediately make a full disclosure in writing to the Procurement Officer of all relevant facts and circumstances. This disclosure shall include a description of actions, which the Bidder has taken and proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest. If the Contract has been awarded and performance of the Contract has begun, the Contractor shall continue performance until notified by the Procurement Officer of any contrary action to be taken.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: _____ By:____

(Authorized Representative and Affiant)

ATTACHMENT C

CONTRACT AFFIDAVIT

A. AUTHORITY

I HEREBY AFFIRM THAT:

I, (print name) ______ possess the legal authority to make this Affidavit.

B. CERTIFICATION OF REGISTRATION OR QUALIFICATION WITH THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION

I FURTHER AFFIRM THAT:

is a (check applicable items):

(1) Corporation – ____ domestic or ____ foreign;

(2) Limited Liability Company – ____ domestic or ____ foreign;

(3) Partnership – ____ domestic or ____ foreign;

(4) Statutory Trust – ____ domestic or ____ foreign;

(5) _____ Sole Proprietorship

and is registered or qualified as required under Maryland Law.

I further affirm that the above business is in good standing both in Maryland and (IF APPLICABLE) in the jurisdiction where it is presently organized, and has filed all of its annual reports, together with filing fees, with the Maryland State Department of Assessments and Taxation.

The Department ID given to the above business by the State Department of Assessments and Taxation is:

The name and address of its resident agent (IF APPLICABLE) filed with the State Department of Assessments and Taxation is:

(Print address)
and that if it does business under a trade name, it has filed a certificate with the State Department of Assessments and Taxation that correctly identifies the true name and address of the principal or owner as:

Name and Department ID Number: _____

Address: _____

C. FINANCIAL DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, the provisions of State Finance and Procurement Article §13-221, Annotated Code of Maryland, which require that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more shall, within 30 days of the time when the aggregate value of the contracts, leases, or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

D. POLITICAL CONTRIBUTION DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, Subtitle 1 of Title 14 of the Election Law Article of the Annotated Code of Maryland and all regulations promulgated by the State Board of Elections pursuant thereto, which provisions require that every person that enters into contracts, leases, or other agreements with the State, a county, or an incorporated municipality, or their agencies, during a calendar year in which the person receives the specified aggregate amount or more, shall file with the State Board of Elections statements disclosing certain contributions at specified times.

E. DRUG AND ALCOHOL FREE WORKPLACE

I CERTIFY THAT:

- (1) Terms defined in COMAR 21.11.08 shall have the same meanings when used in this certification.
- (2) By submission of its bid or offer, the business, if other than an individual, certifies and agrees that, with respect to its employees to be employed under a contract resulting from this solicitation, the business shall:
 - (a) Maintain a workplace free of drug and alcohol abuse during the term of the contract;

- (b) Publish a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of drugs, and the abuse of drugs or alcohol is prohibited in the business' workplace and specifying the actions that will be taken against employees for violation of these prohibitions;
- (c) Prohibit its employees from working under the influence of drugs or alcohol;
- (d) Not hire or assign to work on the contract anyone who the business knows, or in the exercise of due diligence should know, currently abuses drugs or alcohol and is not actively engaged in a bona fide drug or alcohol abuse assistance or rehabilitation program;
- (e) Promptly inform the appropriate law enforcement agency of every drug-related crime that occurs in its workplace if the business has observed the violation or otherwise has reliable information that a violation has occurred;
- (f) Establish drug and alcohol abuse awareness programs to inform its employees about:
 - (i) The dangers of drug and alcohol abuse in the workplace;
 - (ii) The business's policy of maintaining a drug and alcohol free workplace;
 - (iii) Any available drug and alcohol counseling, rehabilitation, and employee assistance programs; and
 - (iv) The penalties that may be imposed upon employees who abuse drugs and alcohol in the workplace;
- (g) Provide all employees engaged in the performance of the contract with a copy of the statement required by §E(2)(b) of this affidavit;
- (h) In the statement required by §E(2)(b) of this affidavit, notify its employees that as a condition of continued employment on the contract, the employee shall:
 - (i) Abide by the terms of the statement; and
 - (ii) Notify the employer of any criminal drug or alcohol abuse conviction for an offense occurring in the workplace not later than 5 days after a conviction;
- (i) Notify the procurement officer within 10 days after receiving notice under §E(2)(h)(ii) of this affidavit or otherwise receiving actual notice of a conviction;
- (j) Within 30 days after receiving notice under §E(2)(h)(ii) of this affidavit or otherwise receiving actual notice of a conviction, impose either of the following sanctions or remedial measures on any employee who is convicted of a drug or alcohol abuse offense occurring in the workplace:

- (i) Take appropriate personnel action against an employee, up to and including termination; or
- (ii) Require an employee to satisfactorily participate in a bona fide drug or alcohol abuse assistance or rehabilitation program; and
- (k) Make a good faith effort to maintain a drug and alcohol free workplace through implementation of §E(2)(a) through (j) of this affidavit.
- (3) If the business is an individual, the individual shall certify and agree, as set forth in §E(4) of this affidavit, that the individual shall not engage in the unlawful manufacture, distribution, dispensing, possession, or use of drugs or the abuse of drugs or alcohol in the performance of the contract.
- (4) I acknowledge and agree that:
 - (a) The award of the contract is conditional upon compliance with COMAR 21.11.08 and this certification;
 - (b) The violation of the provisions of COMAR 21.11.08 or this certification shall be cause to suspend payments under, or terminate the contract for default under COMAR 21.07.01.11 or 21.07.03.15, as applicable; and
 - (c) The violation of the provisions of COMAR 21.11.08 or this certification in connection with the contract may, in the exercise of the discretion of the Board of Public Works, result in suspension and debarment of the business under COMAR 21.08.03.

F. CERTAIN AFFIRMATIONS VALID

I FURTHER AFFIRM THAT:

To the best of my knowledge, information, and belief, each of the affirmations, certifications, or acknowledgements contained in that certain Bid/Proposal Affidavit dated ______, 20_____, and executed by me for the purpose of obtaining the contract to which this Exhibit is attached remains true and correct in all respects as if made as of the date of this Contract Affidavit and as if fully set forth herein.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date:_____ By:

(printed name of Authorized Representative and affiant)

(signature of Authorized Representative and affiant

ATTACHMENT D

MBE ATTACHMENT D-1A: MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

PART 1 - INSTRUCTIONS PLEASE READ BEFORE COMPLETING THIS DOCUMENT

This form includes Instructions and the MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule which must be submitted with the bid/proposal. <u>If the bidder/offeror</u> fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.

- Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the minority business enterprise (MBE) subcontractor participation goal stated in the Invitation for Bids or Request for Proposals. Contractor agrees to exercise good faith efforts to carry out the requirements set forth in these Instructions, as authorized by the Code of Maryland Regulations (COMAR) 21.11.03.
- MBE Goals and Subgoals: Please review the solicitation for information regarding the Contract's MBE overall participation goals and subgoals. After satisfying the requirements for any established subgoals, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from the various MBE classifications to meet the remainder of the overall MBE participation goal.
- 3. MBE means a minority business enterprise that is certified by the Maryland Department of Transportation ("MDOT"). <u>Only MBEs certified by MDOT may be counted for purposes of achieving the MBE participation goals</u>. In order to be counted for purposes of achieving the MBE participation goals, the MBE firm, including a MBE prime, must be MDOT-certified for the services, materials or supplies that it is committed to perform on the MBE Participation Schedule. A firm whose MBE certification application is pending may not be counted.
- 4. Please refer to the MDOT MBE Directory at https://mbe.mdot.maryland.gov/directory/ to determine if a firm is certified with the appropriate North American Industry Classification System ("NAICS") Code and the product/services description (specific product that a firm is certified to provide or specific areas of work that a firm is certified to perform). For more general information about NAICS codes, please visit https://www.census.gov/eos/www/naics/. Only those specific products and/or services for which a firm is certified in the MDOT Directory can be used for purposes of achieving the MBE participation goals. CAUTION: If the firm's NAICS Code is in graduated status, such services/products may not be counted for purposes of achieving the MBE participation goals. A NAICS Code is in the graduated status if the term "Graduated" follows the Code in the MDOT MBE Directory.
- 5. <u>Guidelines Regarding MBE Prime Self-Performance</u>. Please note that when a certified MBE firm participates as a prime contractor on a Contract, a procurement agency may count the distinct, clearly defined portion of the work of the Contract that the certified MBE firm performs with its own workforce toward fulfilling up to, <u>but no more than</u>, fifty-percent (50%) of the overall MBE participation goal, including up to one hundred percent (100%) <u>of not more than one</u> of the MBE participation subgoals, if any, established for the Contract.

- \checkmark In order to receive credit for self-performance, an MBE prime must be certified in the appropriate NAICS code to do the work and must list its firm in the MBE Participation Schedule, including the certification category under which the MBE prime is self-performing and include information regarding the work it will self-perform.
- \checkmark For the remaining portion of the overall goal and the remaining subgoals, the MBE prime must also identify on the MBE Participation Schedule the other certified MBE subcontractors used to meet those goals or request a waiver.
- ✓ These guidelines apply to the work performed by the MBE Prime that can be counted for purposes of meeting the MBE participation goals. These requirements do not affect the MBE Prime's ability to self-perform a greater portion of the work in excess of what is counted for purposes of meeting the MBE participation goals.
- \checkmark Please note that the requirements to meet the MBE participation overall goal and subgoals are distinct and separate. If the contract has subgoals, regardless of MBE Prime's ability to selfperform up to 50% of the overall goal (including up to 100% of any subgoal), the MBE Prime must either commit to use other MBEs for each of any remaining subgoals or request a waiver. As set forth in Attachment 1-B Waiver Guidance, the MBE Prime's ability to self-perform certain portions of the work of the Contract will not be deemed a substitute for the good faith efforts to meet any remaining subgoal or the balance of the overall goal.
- \checkmark In certain instances where the percentages allocated to MBE participation subgoals add up to more than 50% of the overall goal, the portion of self-performed work that an MBE Prime may count toward the overall goal may be limited to less than 50%. Please refer to the Governor's Office of Small Minority & Women Business Affairs' website for the MBE Prime Regulations Q&A for illustrative examples.

http://www.goMDsmallbiz.maryland.gov/Documents/MBE Toolkit/MBEPrimeRegulation QA.pdf

- 6. Subject to items 1 through 5 above, when a certified MBE performs as a participant in a joint venture, a procurement agency may count a portion of the total dollar value of the Contract equal to the distinct. clearly-defined portion of the work of the Contract that the certified MBE performs with its own forces toward fulfilling the Contract goal, and not more than one of the Contract subgoals, if any.
- 7. The work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract. Please refer to COMAR 21.11.03.12-1 for more information regarding these requirements.

8. Materials and Supplies: New Guidelines Regarding MBE Participation.

- \checkmark Regular Dealers: Up to 60% of the costs of materials and supplies provided by a certified MBE may be counted towards the MBE participation goal(s) if such MBE is a Regular Dealer of such materials and supplies. Regular Dealer is defined as a firm that owns, operates, or maintains a store, a warehouse, or any other establishment in which the materials, supplies, articles, or equipment are of the general character described by the specifications required under the contract and are bought, kept in stock, or regularly sold or leased to the public in the usual course of business; and does not include a packager, a broker, a manufacturer's representative, or any other person that arranges or expedites transactions. Generally, a Regular Dealer will be identified as a wholesaler or supplier in the MDOT Directory.
- Manufacturers: A certified MBE firm's participation may be counted in full if the MBE is certified \checkmark in the appropriate NAICS code(s) to provide products and services as a manufacturer.

- ✓ <u>Brokers</u>: With respect to materials or supplies purchased from a certified MBE that is neither a manufacturer nor a regular dealer, a unit may apply the entire amount of fees or commissions charged for assistance in the procurement of the materials and supplies, fees, or transportation charges for the delivery of materials and supplies required on a procurement toward the MBE contract goals, provided a unit determines the fees to be reasonable and not excessive as compared with fees customarily allowed for similar services. A unit may not apply any portion of the costs of the materials and supplies toward MBE goals.
- ✓ <u>Furnish and Install</u>: The participation of a certified MBE supplier, wholesaler, and/or regular dealer certified in the proper NAICS Code(s) to furnish and install materials necessary for successful contract completion may be counted in full.
- 9. <u>Dually certified firms</u>. An MBE that is certified in more than one subgroup category may only be counted toward goal fulfillment of ONE of those categories with regard to a particular contract.

Example: A woman-owned Hispanic American (dually certified) firm may be used to fulfill the womenowned OR Hispanic American subgoal, but not both on the same contract.

- 10. CAUTION: The percentage of MBE participation, computed using the percentage amounts determined for all of the MBE firms listed in PART 3, MUST meet or exceed the MBE participation goal and subgoals (if applicable) as set forth in PART 2- for this solicitation. If a bidder/offeror is unable to meet the MBE participation goal or any subgoals (if applicable), then the bidder/offeror must request a waiver in PART 2 or the bid will be deemed not responsive, or the proposal not reasonably susceptible of being selected for award. You may wish to use the attached Goal/Subgoal Worksheet to assist in calculating the percentages and confirming that your commitment meets or exceeds the applicable MBE participation goal and subgoals (if any).
- 11. If you have any questions as to whether a firm is certified to perform the specific services or provide specific products, please contact MDOT's Office of Minority Business Enterprise at 1-800-544-6056 or via email to mbe@mdot.state.md.us sufficiently prior to the submission due date.

Subgoals (if applicable)

	Total African American MBE Participation: Total Asian American MBE Participation: Total Hispanic American MBE Participation: Total Women-Owned MBE Participation:	% %
Overall Goal	Total MBE Participation (include all categories):	%

PART 2 - MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

This MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule must be completed in its entirety and included with the bid/proposal. If the bidder/offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.

In connection with the bid/proposal submitted in response to the Request for Proposals – Leasing of Portable Classrooms for Swing-Space, I affirm the following:

1. MBE Participation (PLEASE CHECK ONLY ONE)

I acknowledge and intend to meet the overall certified Minority Business Enterprise (MBE) participation goal of 12 percent with no subgoals.

Therefore, I am not seeking a waiver pursuant to COMAR 21.11.03.11. I acknowledge that by checking the above box and agreeing to meet the stated goal and subgoal(s), if any, I <u>must</u> complete PART 3 - MBE Participation Schedule in order to be considered for award.

<u>OR</u>

I conclude that I am unable to achieve the MBE participation goal and/or subgoals. I hereby request a waiver, in whole or in part, of the overall goal and/or subgoals I acknowledge that by checking this box and requesting a partial waiver of the stated goal and/or one or more of the stated subgoal(s) if any, I <u>must</u> complete PART 3, the MBE Participation Schedule for the portion of the goal and/or subgoal(s) if any, for which I am not seeking a waiver, in order to be considered for award.

Additional MBE Documentation

I understand that if I am notified that I am the apparent awardee or as requested by the Procurement Officer, I must submit the following documentation within 10 working days of receiving notice of the potential award or from the date of conditional award (per COMAR 21.11.03.10), whichever is earlier:

- (a) Good Faith Efforts Documentation to Support Waiver Request (Attachment D-1C)
- (b) Outreach Efforts Compliance Statement (Attachment D-2);
- (c) MBE Subcontractor/MBE Prime Project Participation Statement (Attachments D-3A and 3B);
- (d) Any other documentation, including additional waiver documentation if applicable, required by the Procurement Officer to ascertain bidder or offeror responsibility in connection with the certified MBE participation goal and subgoals, if any.

I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that I am not responsible and therefore not eligible for contract award. If the contract has already been awarded, the award is voidable.

Information Provided to MBE firms

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

PART 3 - MBE PARTICIPATION SCHEDULE

Set forth below are the (i) certified MBEs I intend to use, (ii) the percentage of the total Contract value allocated to each MBE for this project and, (iii) the items of work each MBE will provide under the Contract. I have confirmed with the MDOT database that the MBE firms identified below (including any self-performing MBE prime firms) are performing work activities for which they are MDOT-certified.

Prime Contractor	Project Description	Project/Contract Number

LIST INFORMATION FOR EACH CERTIFIED MBE FIRM YOU AGREE TO USE TO ACHIEVE THE MBE PARTICIPATION GOAL AND SUBGOALS, IF ANY. <u>MBE PRIMES</u>: PLEASE COMPLETE BOTH SECTIONS A AND B BELOW.

SECTION A: For MBE Prime Contractors ONLY (including MBE Primes in a Joint Venture)

MBE Prime Firm Name: MBE Certification Number:	Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall participation goal (up to 50% of the overall goal):% Please refer to Item #8 in PART 1- Instructions of this document for new MBE participation guidelines regarding materials and supplies.
(If dually certified, check only one box.) African American-Owned Hispanic American-Owned Asian American-Owned Women-Owned Other MBE Classification	Supplier Manufacturer Broker Furnish and Install Services Other Percentage of total Contract Value to be performed with own forces and counted towards the subgoal, if any, for my MBE classification (up to 100% of not more than one subgoal):% Description of the Work to be performed with MBE prime's own forces:

SECTION B: For all Contractors (including MBE Primes and MBE Primes in a Joint Venture)

MBE Firm Name:	Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall participation goal (up to 50% of the overall goal):% Please refer to Item #8 in PART 1- Instructions of this document for
MBE Certification Number:	new MBE participation guidelines regarding materials and supplies.
 (If dually certified, check only one box.) African American-Owned Hispanic American- Owned Asian American-Owned Women-Owned Other MBE Classification 	 Supplier Manufacturer Broker Furnish and Install Services Other Description of the Work to be Performed:

MBE Firm Name: MBE Certification Number: (If dually certified, check only one box.) African American-Owned Hispanic American- Owned Asian American-Owned	Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall participation goal (up to 50% of the overall goal): % Please refer to Item #8 in PART 1- Instructions of this document for new MBE participation guidelines regarding materials and supplies. Supplier Manufacturer Broker Furnish and Install
MBE Firm	Services Other Description of the Work to be Performed: Percentage of total Contract Value to be performed with own forces and counted
Name:	towards the MBE overall participation goal (up to 50% of the overall goal): % Please refer to Item #8 in PART 1- Instructions of this document for
MBE Certification Number:	new MBE participation guidelines regarding materials and supplies.
 (If dually certified, check only one box.) African American-Owned Hispanic American- Owned Asian American-Owned Women-Owned Other MBE Classification 	Manufacturer Broker Furnish and Install Services Other
	Description of the Work to be Performed:
MBE Firm Name:	Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall participation goal (up to 50% of the overall goal): % Please refer to Item #8 in PART 1- Instructions of this document for
MBE Certification Number: (If dually certified, check only one box.) African American-Owned Hispanic American-Owned Asian American-Owned Women-Owned Other MBE Classification	new MBE participation guidelines regarding materials and supplies. Supplier Manufacturer Broker Furnish and Install Services Other Description of the Work to be Performed:



I solemnly affirm under the penalties of perjury that: (i) I have reviewed the instructions for the MBE Utilization & Fair Solicitation Affidavit and MBE Schedule, and (ii) the information contained in the MBE Utilization & Fair Solicitation Affidavit and MBE Schedule is true to the best of my knowledge, information and belief.

Bidder/Offeror Name (PLEASE PRINT OR TYPE) Signature of Authorized Representative

Address

Printed Name and Title

City, State and Zip Code

Date

SUBMIT THIS AFFIDAVIT WITH BID/PROPOSAL

MBE ATTACHMENT D-1B WAIVER GUIDANCE

GUIDANCE FOR DOCUMENTING GOOD FAITH EFFORTS TO MEET MBE PARTICIPATION GOALS

In order to show that it has made good faith efforts to meet the Minority Business Enterprise (MBE) participation goal (including any MBE subgoals) on a contract, the bidder/offeror must either (1) meet the MBE Goal(s) and document its commitments for participation of MBE Firms, or (2) when it does not meet the MBE Goal(s), document its Good Faith Efforts to meet the goal(s).

I. Definitions

MBE Goal(s) – "MBE Goal(s)" refers to the MBE participation goal and MBE participation subgoal(s).

Good Faith Efforts – The "Good Faith Efforts" requirement means that when requesting a waiver, the bidder/offeror must demonstrate that it took all necessary and reasonable steps to achieve the MBE Goal(s), which, by their scope, intensity, and appropriateness to the objective, could reasonably be expected to obtain sufficient MBE participation, even if those steps were not fully successful. Whether a bidder/offeror that requests a waiver made adequate good faith efforts will be determined by considering the quality, quantity, and intensity of the different kinds of efforts that the bidder/offeror has made. The efforts employed by the bidder/offeror should be those that one could reasonably expect a bidder/offeror to take if the bidder/offeror were actively and aggressively trying to obtain MBE participation sufficient to meet the MBE contract goal and subgoals. Mere *pro forma* efforts are not good faith efforts to meet the MBE contract requirements. The determination concerning the sufficiency of the bidder's/offeror's good faith efforts is a judgment call; meeting quantitative formulas is not required.

Identified Firms – "Identified Firms" means a list of the MBEs identified by the procuring agency during the goal setting process and listed in the procurement as available to perform the Identified Items of Work. It also may include additional MBEs identified by the bidder/offeror as available to perform the Identified Items of Work, such as MBEs certified or granted an expansion of services after the procurement was issued. If the procurement does not include a list of Identified Firms, this term refers to all of the MBE Firms (if State-funded) the bidder/offeror identified as available to perform the Identified Items of Work and should include all appropriately certified firms that are reasonably identifiable.

Identified Items of Work – "Identified Items of Work" means the bid items identified by the procuring agency during the goal setting process and listed in the procurement as possible items of work for performance by MBE Firms. It also may include additional portions of items of work the bidder/offeror identified for performance by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved. If the procurement does not include a list of Identified Items of Work, this term refers to all of the items of work the bidder/offeror identified as possible items of work for performance by MBE Firms and should include all reasonably identifiable work opportunities.

MBE Firms – "MBE Firms" refers to a firm certified by the Maryland Department of Transportation ("MDOT") under COMAR 21.11.03. Only MDOT-certified MBE Firms can participate in the State's MBE Program.

II. Types of Actions Agency will Consider

The bidder/offeror is responsible for making relevant portions of the work available to MBE subcontractors and suppliers and to select those portions of the work or material needs consistent with the available MBE subcontractors and suppliers, so as to facilitate MBE participation. The following is a list of types of actions the procuring agency will consider as part of the bidder's/offeror's Good Faith Efforts when the bidder/offeror fails to meet the MBE Goal(s). This list is not intended to be a mandatory checklist, nor is it intended to be exclusive or exhaustive. Other factors or types of efforts may be relevant in appropriate cases.

A. Identify Bid Items as Work for MBE Firms

1. Identified Items of Work in Procurements

(a) Certain procurements will include a list of bid items identified during the goal setting process as possible work for performance by MBE Firms. If the procurement provides a list of Identified Items of Work, the bidder/offeror shall make all reasonable efforts to solicit quotes from MBE Firms to perform that work.

(b) Bidders/Offerors may, and are encouraged to, select additional items of work to be performed by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved.

2. Identified Items of Work by Bidders/Offerors

(a) When the procurement does not include a list of Identified Items of Work or for additional Identified Items of Work, bidders/offerors should reasonably identify sufficient items of work to be performed by MBE Firms.

(b) Where appropriate, bidders/offerors should break out contract work items into economically feasible units to facilitate MBE participation, rather than perform these work items with their own forces. The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the bidder/offeror of the responsibility to make Good Faith Efforts.

B. Identify MBE Firms to Solicit

1. MBE Firms Identified in Procurements

(a) Certain procurements will include a list of the MBE Firms identified during the goal setting process as available to perform the items of work. If the procurement provides a list of Identified MBE Firms, the bidder/offeror shall make all reasonable efforts to solicit those MBE firms.

(b) Bidders/offerors may, and are encouraged to, search the MBE Directory to identify additional MBEs who may be available to perform the items of work, such as MBEs certified or granted an expansion of services after the solicitation was issued.

2. MBE Firms Identified by Bidders/Offerors

(a) When the procurement does not include a list of Identified MBE Firms, bidders/offerors should reasonably identify the MBE Firms that are available to perform the Identified Items ofWork.

(b) Any MBE Firms identified as available by the bidder/offeror should be certified to perform the Identified Items of Work.

C. Solicit MBEs

1. Solicit <u>all_</u>Identified Firms for all Identified Items of Work by providing written notice. The bidder/offeror should:

(a) provide the written solicitation at least 10 days prior to bid opening to allow sufficient time for the MBE Firms to respond;

(b) send the written solicitation by first-class mail, facsimile, or email using contact information in the MBE Directory, unless the bidder/offeror has a valid basis for using different contact information; and

(c) provide adequate information about the plans, specifications, anticipated time schedule for portions of the work to be performed by the MBE, and other requirements of the contract to assist MBE Firms in responding. (This information may be provided by including hard copies in the written solicitation or by <u>electronic means</u> as described in C.3 below.)

2. "<u>All</u>" Identified Firms includes the MBEs listed in the procurement and any MBE Firms you identify as potentially available to perform the Identified Items of Work, but it does not include MBE Firms who are no longer certified to perform the work as of the date the bidder/offeror provides written solicitations.

3. "<u>Electronic Means</u>" includes, for example, information provided *via* a website or file transfer protocol (FTP) site containing the plans, specifications, and other requirements of the contract. If an interested MBE cannot access the information provided by electronic means, the bidder/offeror must make the information available in a manner that is accessible to the interested MBE.

4. Follow up on initial written solicitations by contacting MBEs to determine if they are interested. The follow up contact may be made:

(a) by telephone using the contact information in the MBE Directory, unless the bidder/offeror has a valid basis for using different contact information; or

(b) in writing via a method that differs from the method used for the initial written solicitation.

5. In addition to the written solicitation set forth in C.1 and the follow up required in C.4, use all other reasonable and available means to solicit the interest of MBE Firms certified to perform the work of the contract. Examples of other means include:

(a) attending any pre-bid meetings at which MBE Firms could be informed of contracting and subcontracting opportunities; and

(b) if recommended by the procurement, advertising with or effectively using the services of at least two minority focused entities or media, including trade associations, minority/women community organizations, minority/women contractors' groups, and local, state, and federal minority/women business assistance offices listed on the MDOT Office of Minority Business Enterprise website.

D. Negotiate With Interested MBE Firms

Bidders/Offerors must negotiate in good faith with interested MBE Firms.

- 1. Evidence of negotiation includes, without limitation, the following:
- (a) the names, addresses, and telephone numbers of MBE Firms that were considered;

(b) a description of the information provided regarding the plans and specifications for the work selected for subcontracting and the means used to provide that information; and

(c) evidence as to why additional agreements could not be reached for MBE Firms to perform the work.

2. A bidder/offeror using good business judgment would consider a number of factors in negotiating with subcontractors, including MBE subcontractors, and would take a firm's price and capabilities as well as contract goals into consideration.

3. The fact that there may be some additional costs involved in finding and using MBE Firms is not in itself sufficient reason for a bidder's/offeror's failure to meet the contract MBE goal(s), as long as such costs are reasonable. Factors to take into consideration when determining whether a MBE Firm's quote is excessive or unreasonable include, without limitation, the following:

(a) the dollar difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the bidder/offeror;

(b) the percentage difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the bidder/offeror;

(c) the percentage that the MBE subcontractor's quote represents of the overall contract amount;

(d) the number of MBE firms that the bidder/offeror solicited for that portion of the work;

(e) whether the work described in the MBE and Non-MBE subcontractor quotes (or portions thereof) submitted for review is the same or comparable; and

(f) the number of quotes received by the bidder/offeror for that portion of the work.

4. The above factors are not intended to be mandatory, exclusive, or exhaustive, and other evidence of an excessive or unreasonable price may be relevant.

5. The bidder/offeror may not use its price for self-performing work as a basis for rejecting a MBE Firm's quote as excessive or unreasonable.

6. The "average of the other subcontractors' quotes received" by the bidder/offeror refers to the average of the quotes received from all subcontractors. Bidder/offeror should attempt to receive quotes from at least three subcontractors, including one quote from a MBE and one quote from a Non-MBE.

7. A bidder/offeror shall not reject a MBE Firm as unqualified without sound reasons based on a thorough investigation of the firm's capabilities. For each certified MBE that is rejected as unqualified or that placed a subcontract quotation or offer that the bidder/offeror concludes is not acceptable, the bidder/offeror must provide a written detailed statement listing the reasons for this conclusion. The bidder/offeror also must document the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.

(a) The factors to take into consideration when assessing the capabilities of a MBE Firm, include, but are not limited to the following: financial capability, physical capacity to perform, available personnel and equipment, existing workload, experience performing the type of work, conduct and performance in previous contracts, and ability to meet reasonable contract requirements.

(b) The MBE Firm's standing within its industry, membership in specific groups, organizations, or associations and political or social affiliations (for example union vs. non-union employee status) are not legitimate causes for the rejection or non-solicitation of bids in the efforts to meet the project goal.

E. Assisting Interested MBE Firms

When appropriate under the circumstances, the decision-maker will consider whether the bidder/offeror:

1. made reasonable efforts to assist interested MBE Firms in obtaining the bonding, lines of credit, or insurance required by the procuring agency or the bidder/offeror; and

2. made reasonable efforts to assist interested MBE Firms in obtaining necessary equipment, supplies, materials, or related assistance or services.

III. Other Considerations

In making a determination of Good Faith Efforts the decision-maker may consider engineering estimates, catalogue prices, general market availability and availability of certified MBE Firms in the area in which the work is to be performed, other bids or offers and subcontract bids or offers substantiating significant variances between certified MBE and Non-MBE costs of participation, and their impact on the overall cost of the contract to the State and any other relevant factors.

The decision-maker may take into account whether a bidder/offeror decided to self-perform subcontract work with its own forces, especially where the self-performed work is Identified Items of Work in the procurement. The decision-maker also may take into account the performance of other bidders/offerors in meeting the contract. For example, when the apparent successful bidder/offeror fails to meet the contract goal, but others meet it, this reasonably raises the question of whether, with additional reasonable efforts, the apparent successful bidder/offeror could have met the goal. If the apparent successful bidder/offeror fails to meet the goal, but meets or exceeds the average MBE participation obtained by other bidders/offerors, this, when viewed in conjunction with other factors, could be evidence of the apparent successful bidder/offeror having made Good Faith Efforts.

IV. Documenting Good Faith Efforts

At a minimum, a bidder/offeror seeking a waiver of the MBE Goal(s) or a portion thereof must provide written documentation of its Good Faith Efforts, in accordance with COMAR 21.11.03.11, within 10 business days after receiving notice that it is the apparent awardee. The written documentation shall include the following:

A. Items of Work (Complete Good Faith Efforts Documentation Attachment 1-C, Part 1)

A detailed statement of the efforts made to select portions of the work proposed to be performed by certified MBE Firms in order to increase the likelihood of achieving the stated MBE Goal(s).

B. Outreach/Solicitation/Negotiation

1. The record of the bidder's/offeror's compliance with the outreach efforts prescribed by COMAR 21.11.03.09C(2)(a). **(Complete Outreach Efforts Compliance Statement – Attachment 2).**

2. A detailed statement of the efforts made to contact and negotiate with MBE Firms including:

(a) the names, addresses, and telephone numbers of the MBE Firms who were contacted, with the dates and manner of contacts (letter, fax, email, telephone, etc.) (Complete Good Faith Efforts Attachment 1-C- Part 2, and submit letters, fax cover sheets, emails, etc. documenting solicitations); and

(b) a description of the information provided to MBE Firms regarding the plans, specifications, and anticipated time schedule for portions of the work to be performed and the means used to provide that information.

C. Rejected MBE Firms (Complete Good Faith Efforts Attachment 1-C, Part 3)

1. For each MBE Firm that the bidder/offeror concludes is not acceptable or qualified, a detailed statement of the reasons for the bidder's/offeror's conclusion, including the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.

2. For each certified MBE Firm that the bidder/offeror concludes has provided an excessive or unreasonable price, a detailed statement of the reasons for the bidder's/offeror's conclusion, including the quotes received from all MBE and Non-MBE firms bidding on the same or comparable work. (Include copies of all quotes received.)

3. A list of MBE Firms contacted but found to be unavailable. This list should be accompanied by a MBE Unavailability Certificate (see Exhibit A to this Part 1) signed by the MBE contractor or a statement from the bidder/offeror that the MBE contractor refused to sign the MBE Unavailability Certificate.

D. Other Documentation

1. Submit any other documentation requested by the Procurement Officer to ascertain the bidder's/offeror's Good Faith Efforts.

2. Submit any other documentation the bidder/offeror believes will help the Procurement Officer ascertain its Good Faith Efforts.

Exhibit A

MBE Subcontractor Unavailability Certificate

1. It is hereby certified	that the firm of				
		(Name of Mind	ority firm)		
located at (Number)		(Street)			
(Nulliber)		(Sileel)			
(City)	(State)	(Zip)		
was offered an opportu	nity to bid on Solicita	tion No.			
in	County by(Na	ime of Prime Co	ontractor's Firm)		
*****	*****	*****	****	******	*****
2.			_ (Minority Fir	m), is either unava	ilable for the
Signature of Minority Fir	m's MBE Representa	- tive 1	ïtle		Date
MDOT Certification #				Telephone #	
3. To be completed by	/ the prime contracto	r if Section 2 c	of this form is <u>no</u>	<u>ot completed by the</u>	e minority firm.
To the best of my know for the work/service for proposal and has not co	this project, is unabl	le to prepare a	a bid, or did not		

Signature of Prime Contractor

Title

Date

MBE ATTACHMENT D-1C

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

PAGE___OF _____

Prime Contractor Project Description		Solicitation Number				

PARTS 1, 2, AND 3 MUST BE INCLUDED WITH THIS CERTIFICATE ALONG WITH ALL DOCUMENTS SUPPORTING YOUR WAIVER REQUEST.

I affirm that I have reviewed Attachment D-1B, Waiver Guidance. I further affirm under penalties of perjury that the contents of Parts 1, 2, and 3 of this Attachment D-1C Good Faith Efforts Documentation Form are true to the best of my knowledge, information, and belief.

Company Name	Signature of Representative
Address	Printed Name and Title
City, State and Zip Code	Date

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

PART 1 – IDENTIFIED ITEMS OF WORK BIDDER/OFFEROR MADE AVAILABLE TO MBE FIRMS

PAGE___OF _____

Prime Contractor Project Description		Solicitation Number				

Identify those items of work that the bidder/offeror made available to MBE Firms. This includes, where appropriate, those items the bidder/offeror identified and determined to subdivide into economically feasible units to facilitate the MBE participation. For each item listed, show the anticipated percentage of the total contract amount. It is the bidder's/offeror's responsibility to demonstrate that sufficient work to meet the goal was made available to MBE Firms, and the total percentage of the items of work identified for MBE participation equals or exceeds the percentage MBE goal set for the procurement. Note: If the procurement includes a list of bid items identified during the goal setting process as possible items of work for performance by MBE Firms, the bidder/offeror should make all of those items of work to make available. If the bidder/offeror selects additional items of work to make available to MBE Firms, those additional items should also be included below.

Identified Items of Work	Was this work listed in the procurement?		Does bidder/offeror normally self-perform this work?		Was this work made available to MBE Firms? If no, explain why?	
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No

Please check if Additional Sheets are attached.

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST PART 2 – IDENTIFIED MBE FIRMS AND RECORD OF SOLICITATIONS

PAGE___OF ____

Prime Contractor	Project Description	Solicitation Number

Identify the MBE Firms solicited to provide quotes for the Identified Items of Work made available for MBE participation. Include the name of the MBE Firm solicited, items of work for which bids/quotes were solicited, date and manner of initial and follow-up solicitations, whether the MBE provided a quote, and whether the MBE is being used to meet the MBE participation goal. MBE Firms used to meet the participation goal must be included on the MBE Participation Schedule. Note: If the procurement includes a list of the MBE Firms identified during the goal setting process as potentially available to perform the items of work, the bidder/offeror should solicit all of those MBE Firms or explain why a specific MBE was not solicited. If the bidder/offeror identifies additional MBE Firms who may be available to perform Identified Items of Work, those additional MBE Firms should also be included below. Copies of all written solicitations and documentation of follow-up calls to MBE Firms must be attached to this form. This list should be accompanied by a Minority Contractor Unavailability Certificate (see Exhibit A to MBE Attachment 1-B). If the bidder/offeror used a Non-MBE or is self-performing the identified items of work, Part 3 must be completed.

Name of Identified MBE Firm & <u>MBE Classification</u> Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.) African American- Owned Hispanic American- Owned Asian American- Owned Women-Owned Other MBE Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method Date: Mail Facsimile Email	Follow-up Solicitation Date & Method Date: Phone Mail Facsimile Email	Details for Follow-up Calls Time of Call: Spoke With: Left Message	Quote Rec'd	Quote Used	Reason Quote Rejected Used Other MBE Used Non-MBE
Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.) African American- Owned Hispanic American- Owned Asian American- Owned Women-Owned Other MBE Classification		Date: I Mail Facsimile Email	Date: Phone Mail Facsimile Email	Time of Call: Spoke With: □ Left Message	□ Yes □ No	□ Yes □ No	 Used Other MBE Used Non-MBE Self-performing

Please check if Additional Sheets are attached.

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

PART 3 – ADDITIONAL INFORMATION REGARDING REJECTED MBE QUOTES

PAGE___OF____

Prime Contractor	Project Description	Solicitation Number

This form must be completed if Part 2 indicates that a MBE quote was rejected because the bidder/offeror is using a Non-MBE or is self-performing the Identified Items of Work. Provide the Identified Items Work, indicate whether the work will be self-performed or performed by a Non-MBE, and if applicable, state the name of the Non-MBE. Also include the names of all MBE and Non-MBE Firms that provided a quote and the amount of each quote.

Describe Identified Items of Work Not Being Performed by MBE (Include spec/section number from bid)	Self-performing or Using Non-MBE (Provide name)	Amount of Non-MBE Quote	Name of Other Firms who Provided Quotes & Whether MBE or Non- MBE	Amount Quoted	Indicate Reason Why MBE Quote Rejected & Briefly Explain
	Self-performing Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	Self-performing Using Non-MBE	\$	□ MBE □ Non- MBE	\$	□ Price □ Capabilities □ Other
	Self-performing Using Non-MBE	\$	□ MBE □ Non- MBE	\$	□ Price □ Capabilities □ Other
	Self-performing Using Non- MBE	\$	□ MBE □ Non- MBE	\$	□ Price □ Capabilities □ Other
	Self-performing Using Non- MBE	\$	□ MBE □ Non- MBE	\$	□ Price □ Capabilities □ Other
	Self-performing Using Non- MBE	\$	□ MBE □ Non- MBE	\$	 □ Price □ Capabilities □ Other

Please check if Additional Sheets are attached.

MBE Attachment D- 2 OUTREACH EFFORTS COMPLIANCE STATEMENT

Complete and submit this form within 10 working days of notification of apparent award or actual award, whichever is earlier.

In conjunction with the bid/proposal submitted in response to Solicitation No._____, I state the following:

1. Bidder/Offeror identified subcontracting opportunities in these specific work categories:

2. Attached to this form are copies of written solicitations (with bidding/proposal instructions) used to solicit certified MBE firms for these subcontract opportunities.

3. Bidder/Offeror made the following attempts to personally contact the solicited MDOT-certified MBE firms:

4. Please Check One:

- □ This project does not involve bonding requirements.
- Bidder/Offeror assisted MDOT-certified MBE firms to fulfill or seek waiver of bonding requirements. (DESCRIBE EFFORTS):

5. Please Check One:

- □ Bidder/Offeror did attend the pre-bid/pre-proposal conference.
- □ No pre-bid/pre-proposal meeting/conference was held.
- □ Bidder/Offeror did not attend the pre-bid/pre-proposal conference.

Company Name

Signature of Representative

Address

Printed Name and Title

City, State and Zip Code

Date

MBE Attachment D-3A MBE SUBCONTRACTOR PROJECT PARTICIPATION CERTIFICATION

PLEASE COMPLETE AND SUBMIT ONE FORM FOR EACH CERTIFIED MBE FIRM LISTED ON THE MBE PARTICIPATION SCHEDULE (ATTACHMENT D-1A) WITHIN 10 WORKING DAYS OF NOTIFICATION OF APPARENT AWARD. IF THE BIDDER/OFFEROR FAILS TO RETURN THIS FORM WITHIN THE REQUIRED TIME, THE PROCUREMENT OFFICER MAY DETERMINE THAT THE BIDDER/OFFEROR IS NOT RESPONSIBLE AND THEREFORE NOT ELIGIBLE FOR CONTRACT AWARD.

Provided that ______(Prime Contractor's Name) is awarded the State contract in conjunction with Solicitation No.______, such Prime Contractor intends to enter into a subcontract with

(Subcontractor's Name – Second Tier) committing to participation by the MBE firm (Name of MBE firm - Second or Third Tier as applicable; if second tier subcontractor previously listed is also the MBE firm, please restate name and provide MBE Certification Number) with MDOT Certification Number______which will receive at least \$______or ___% (Total Contract Amount/Percentage) for performing the following products/services for the Contract:

NAICS CODE	WORK ITEM, SPECIFICATION NUMBER, LINE ITEMS OR WORK CATEGORIES (IF APPLICABLE)	DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES

Each of the Contractor and Subcontractor acknowledges that, for purposes of determining the accuracy of the information provided herein, the Procurement Officer may request additional information, including, without limitation, copies of the subcontract agreements and quotes. Each of the Contractor and Subcontractor solemnly affirms under the penalties of perjury that: (i) the information provided in this MBE Subcontractor Project Participation Affidavit is true to the best of its knowledge, information and belief, and (ii) has fully complied with the State Minority Business Enterprise law, State Finance and Procurement Article §14-308(a)(2), Annotated Code of Maryland which provides that, except as otherwise provided by law, a contractor may not identify a certified minority business enterprise in a Bid/Proposal and:

 fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified Minority Business Enterprise in its Bid/Proposal;

(2) fail to notify the certified Minority Business Enterprise before execution of the Contract of its inclusion of the Bid/Proposal;

(3) fail to use the certified Minority Business Enterprise in the performance of the Contract; or

(4) pay the certified Minority Business Enterprise solely for the use of its name in the Bid/Proposal.

I solemnly affirm under the penalties of perjury that the information provided in this form is true to the best of my knowledge, information and belief.

PRIME CONTRACTOR	SUBCONTRACTOR (SECOND-TIER)	SUBCONTRACTOR (THIRD-TIER): Leave Blank if not applicable
Signature of Representative:	Signature of Representative:	Signature of Representative:
Printed Name and Title:	Printed Name and Title:	Printed Name and Title:
Firm's Name:	Firm's Name:	Firm's Name:
Federal Identification Number:	Federal Identification Number:	Federal Identification Number:
Address:	Address:	Address:
Telephone:	Telephone:	Telephone:
Date:	Date:	Date:

MBE Attachment D-3B MBE PRIME - PROJECT PARTICIPATION CERTIFICATION

PLEASE COMPLETE AND SUBMIT THIS FORM TO ATTEST EACH SPECIFIC ITEM OF WORK THAT YOUR MBE FIRM HAS LISTED ON THE MBE PARTICIPATION SCHEDULE (ATTACHMENT D-1A) FOR PURPOSES OF MEETING THE MBE PARTICIPATION GOALS. THIS FORM MUST BE SUBMITTED WITHIN 10 WORKING DAYS OF NOTIFICATION OF APPARENT AWARD. IF THE BIDDER/OFFEROR FAILS TO RETURN THIS AFFIDAVIT WITHIN THE REQUIRED TIME, THE PROCUREMENT OFFICER MAY DETERMINE THAT THE BIDDER/OFFEROR IS NOT RESPONSIBLE AND THEREFORE NOT ELIGIBLE FOR CONTRACT AWARD.

Provided that		(Prime Contractor's Name) wit	
Certification Number	is awarded the S	tate contract in conjunction with Solicitation No). <u> </u>
NAICS CODE	WORK ITEM, SPECIFICATION NUMBER, LINE ITEMS OR WORK CATEGORIES (IF APPLICABLE). FOR CONSTRUCTION PROJECTS, GENERAL CONDITIONS MUST BE LISTED SEPARATELY.	DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES	VALUE OF THE WORK

MBE PRIME CONTRACTOR	
Signature of Representative:	
Printed Name and Title:	-
Firm's Name:	-
Federal Identification Number:	—
Address:	_
Telephone:	_
Date:	_

ATTACHMENT E

To be provided via Addendum

ATTACHMENT F

Schedule: Substantial Completion by June 6, 2018 Removal by July 15, 2019

Specifications:

10 classrooms (9 standard classrooms and one flex/ESOL classroom)

2 Offices

Student Bathrooms





STATE OF MARYLAND

Maryland Stadium Authority Capital Projects Development Group 351 W. Camden Street, Suite 300 Baltimore, MD 21201 410-223-4150 cpdgprocurement@mdstad.com

The wage rates to be paid laborers and mechanics for the locality described below is announced by order of Commissioner of Labor and Industry.

It is mandatory upon the successful bidder and any subcontractor under him, to pay not less than the specific rates to all workers employed by them in executing contracts in this locality. Reference: Annotated Code of Maryland State Finance and Procurement, Section 17-201 thru 17-226.

These wage rates were taken from the locality survey of 2017 for Baltimore City, issued pursuant to the Commissioner's authority under State Finance and Procurement Article Section 17-209, Annotated Code of Maryland or subsequent modification.

**Note: If additional Prevailing Wage Rates are needed for this project beyond those listed below, contact the Maryland Stadium Authority, Capital Projects Development Group, Phone: 410-223-4150, email: cpdgprocurement@mdstad.com

Name and Title of Requesting Officer:

Department, Agency or Bureau:

Project Number

BCS-02-001-SS



Lisa Johnson - Procurement Officer Maryland Stadium Authority 351 W. Camden Street, Suite 300 Baltimore, MD 21201 Location and Description of work: Baltimore City: Design, lease, place, and remove portable classroom units for swing space relating to John Ruhrah Elementary/Middle School

Portable Classroom address 6810 Fait Ave, 21224

Date of Issue: Jan 03, 2018

BUILDING CONSTRUCTION

BALANCING TECHNICIAN AD \$40.27 \$17.43 BOILERMAKER AD \$43.17 025 \$25.18 BRICKLAYER AD \$30.91 \$10.93 BRICKLAYER/SAWMAN AD \$30.00 \$8.24 CARPENTER AD \$26.66 \$14.70
BRICKLAYER AD \$30.91 \$10.93 BRICKLAYER/SAWMAN AD \$30.00 \$8.24 CARPENTER AD \$26.66 \$14.70
BRICKLAYER/SAWMAN AD \$30.00 \$8.24 CARPENTER AD \$26.66 \$14.70
CARPENTER AD \$26.66 \$14.70
CARPENTER - SHORING SCAFFOLD BUILDER AD \$26.66 \$14.70
CARPET LAYER AD \$28.78 \$11.95
CEMENT MASON AD \$24.61 \$12.74
COMMUNICATION INSTALLER TECHNICIAN AD \$20.44 005 \$1.85
DRYWALL - SPACKLING, TAPING, & FINISHING AD \$26.66 \$14.70
ELECTRICIAN AD \$36.10 \$17.48

ELEVATOR MECHANIC	AD	\$44.06		\$36.81
FIREPROOFER - BY HAND	AD	\$36.10		\$17.95
FIREPROOFER - SPRAYER	AD	\$23.32		\$2.54
FIRESTOPPER	AD	\$27.56		\$7.13
GLAZIER	AD	\$25.74		\$11.65
INSULATION WORKER	AD	\$35.03		\$15.47
IRONWORKER - FENCE ERECTOR	AD	\$28.23	005	\$19.64
IRONWORKER - ORNAMENTAL	AD	\$28.70		\$20.66
IRONWORKER - REINFORCING	AD	\$28.70		\$20.66
IRONWORKER - STRUCTURAL	AD	\$28.70		\$20.66
MILLWRIGHT	AD	\$30.06	005	\$15.30
PAINTER	AD	\$25.06		\$9.76
PILEDRIVER	AD	\$28.78	005	\$14.70
PLASTERER	AD	\$29.53		\$6.15
PLASTERER - MIXER	AD	\$18.00		\$2.85
PLUMBER	AD	\$39.20		\$19.61
POWER EQUIPMENT OPERATOR - ASPHALT DISTRIBUTOR	AD	\$32.00		\$0.00
POWER EQUIPMENT OPERATOR - BACKHOE	AD	\$27.75		\$11.90 a+b
POWER EQUIPMENT OPERATOR - BELT PRESS	AD	\$20.28	003	\$18.48 a+b
POWER EQUIPMENT OPERATOR - BOOM TRUCK	AD	\$32.25		\$15.35
POWER EQUIPMENT OPERATOR - BROOM / SWEEPER	AD	\$26.85		\$11.90
POWER EQUIPMENT OPERATOR - BULLDOZER	AD	\$27.75		\$11.90 a+b
POWER EQUIPMENT OPERATOR - CONCRETE CURB AND GUTTER PAN	AD	\$21.77	005	\$2.16 a
POWER EQUIPMENT OPERATOR - CONCRETE PUMP	AD	\$33.50	005	\$15.35
POWER EQUIPMENT OPERATOR - CRANE	AD	\$33.50		\$15.35 a+b
POWER EQUIPMENT OPERATOR - DRILL - RIG	AD	\$32.36	005	\$2.18 a
POWER EQUIPMENT OPERATOR - EXCAVATOR	AD	\$27.75		\$11.90 a+b
POWER EQUIPMENT OPERATOR - FORKLIFT	AD	\$24.79	005	\$11.90 a
POWER EQUIPMENT OPERATOR - GRADALL	AD	\$28.75		\$11.90
POWER EQUIPMENT OPERATOR - GRADER	AD	\$28.75	005	\$11.90 a
POWER EQUIPMENT OPERATOR - GUARD RAIL POST DRIVER	AD	\$26.60		\$8.25
POWER EQUIPMENT OPERATOR - HOIST	AD	\$34.09		\$4.73
POWER EQUIPMENT OPERATOR - LOADER	AD	\$27.75		\$11.90 a+b
POWER EQUIPMENT OPERATOR - MECHANIC	AD	\$27.75	005	\$11.90
POWER EQUIPMENT OPERATOR - MILLING MACHINE	AD	\$27.75		\$11.90
POWER EQUIPMENT OPERATOR - OILER	AD	\$23.55		\$11.80
POWER EQUIPMENT OPERATOR - PAVER	AD	\$25.67	003	\$8.53 a
POWER EQUIPMENT OPERATOR - ROLLER - ASPHALT	AD	\$26.85		\$11.90 a+b
POWER EQUIPMENT OPERATOR - ROLLER - EARTH	AD	\$27.92		\$11.90 a+b
POWER EQUIPMENT OPERATOR - SCREED	AD	\$26.54	003	\$7.05
POWER EQUIPMENT OPERATOR - SKID STEER (BOBCAT)	AD	\$24.79		\$11.90 a+b
POWER EQUIPMENT OPERATOR - TRENCHER	AD	\$25.75	003	\$11.80
POWER EQUIPMENT OPERATOR-VACCUM TRUCK	AD	\$27.98		\$11.90
RESILIENT FLOOR	AD	\$28.78		\$11.95
ROOFER/WATERPROOFER	AD	\$26.77	003	\$11.08

SHEETMETAL WORKER	AD	\$40.27	\$17.43
SPRINKLERFITTER	AD	\$36.15	\$18.77
STEAMFITTER/PIPEFITTER	AD	\$39.20	\$19.61
STONE MASON	AD	\$36.91	\$17.29
TILE & TERRAZZO FINISHER	AD	\$22.51	\$10.96
TILE & TERRAZZO MECHANIC	AD	\$27.44	\$11.99
TRUCK DRIVER - A FRAME	AD	\$36.87 00	95 \$18.48
TRUCK DRIVER - CONCRETE PUMP	AD	\$26.75 00)5 \$8.71
TRUCK DRIVER - DUMP	AD	\$17.25	\$7.82 a+b
TRUCK DRIVER - DUMP - ARTICULATING	AD	\$27.97 00	95 \$0.79
TRUCK DRIVER - FLATBED	AD	\$24.00	\$0.00
TRUCK DRIVER - LOWBOY	AD	\$24.58	\$7.44
TRUCK DRIVER - TACK/TAR TRUCK	AD	\$24.29	\$7.44
TRUCK DRIVER - TANDEM	AD	\$22.00 00	95 \$5.57
TRUCK DRIVER - WATER	AD	\$24.29	\$2.15
ABORER GROUP II			
LABORER - ASPHALT RAKER	AD	\$18.68	\$5.98
LABORER - COMMON	AD	\$18.68	\$5.98
LABORER - CONCRETE PUDDLER	AD	\$18.68	\$5.98
LABORER - CONCRETE TENDER	AD	\$18.68	\$5.98
LABORER - CONCRETE VIBRATOR	AD	\$18.68	\$5.98
LABORER - DENSITY GAUGE	AD	\$18.68	\$5.98
LABORER - FIREPROOFER - MIXER	AD	\$18.68	\$5.98
LABORER - FLAGGER	AD	\$18.68	\$5.98
LABORER - GRADE CHECKER	AD	\$18.68	\$5.98
LABORER - HAND ROLLER	AD	\$18.68	\$5.98
LABORER - JACKHAMMER	AD	\$18.68	\$5.98
LABORER - LANDSCAPING	AD	\$18.68	\$5.98
LABORER - LAYOUT	AD	\$18.68	\$5.98
LABORER - LUTEMAN	AD	\$18.68	\$5.98
LABORER - MORTAR MIXER	AD	\$18.68	\$5.98
LABORER - PLASTERER - HANDLER	AD	\$18.68	\$5.98
LABORER - TAMPER	AD	\$18.68	\$5.98
ABORERS GROUP I			
LABORER - AIR TOOL OPERATOR	AD	\$22.36	\$6.94
LABORER - ASPHALT PAVER	AD	\$22.36	\$6.94
LABORER - BLASTER - DYNAMITE	AD	\$22.36	\$6.94
LABORER - BURNER	AD	\$22.36	\$6.94
LABORER - CONCRETE SURFACER	AD	\$22.36	\$6.94
LABORER - HAZARDOUS MATERIAL HANDLER	AD	\$22.36	\$6.94
LABORER - MASON TENDER	AD	\$22.36	\$6.94
LABORER - PIPELAYER	AD	\$22.36	\$6.94
LABORER - SCAFFOLD BUILDER	AD	\$22.36	\$6.94

FRINGE REFERENCES AS NOTED:

a. PAID HOLIDAYS: New Year Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day & Christmas Day.

 b. PAID VACATIONS: Employees with 1 year service - 1 week paid vacation; 2 years service - 2 weeks paid vacation; 10 years service - 3 weeks paid vacation.

Incidental Craft Data: Caulker, Man Lift Operator, Rigger, Scaffold Builder, and Welder receive the wage and fringe rates prescribed for the craft performing the operation to which welding, scaffold building, rigging, operating a Man Lift, or caulking is incidental.

PREVAILING WAGE INSTRUCTIONS FOR THE CONTRACTOR & SUBCONTRACTOR

The contractor shall electronically submit completed copies of certified payroll records to the <u>www.lcptracker.net</u> and following the instructions for submitting payroll information (NOTE: A contractor must register prior to submitting on-line certified payroll information).

All certified payroll records shall have an accurate week beginning and ending date. The contractor shall be responsible for certifying and submitting to the Maryland Stadium Authority, payroll records covering work performed directly at the work site. By certifying the payroll records, the contractor is attesting to the fact that the wage rates contained in the payroll records are not less than those established by the Commissioner as set forth in the contract, the classification set forth for each worker or apprentice conforms with the work performed, and the contractor or subcontractor has complied with the provisions of the law.

subcontractor has complied with the provisions of the law that are (1) required by law; (2) required by a collective bargaining agreement between a bona fide labor organization and the contractor or subcontractor; or (3) contained in a written agreement between an employee and an employer undertaken at the beginning of employment, if the agreement is submitted by the employer to the public body awarding the public work and is approved by the public body as fair and reasonable.

A contractor or subcontractor is required to submit information on-line on their fringe benefit packages including a list of fringe benefits for each craft employed by the contractor or subcontractor, by benefit and hourly amount. Where fringe benefits are paid in cash to the employee or to an approved plan, fund, or program, the contribution is required to be indicated.

Payroll records must be electronically submitted and received within 14 calendar days after the end of each payroll period.

Only apprentices registered with the Maryland Apprenticeship and Training Council shall be employed on prevailing wage projects. Apprentices shall be paid a percentage of the determined journey person 's wage for the specific craft.

Overtime rates shall be paid by the contractor and any subcontractors under its contracts and agreements with their employees which in no event shall be less than time and one-half the prevailing hourly rate of wages for all hours worked in excess of ten (10) hours in any one calendar day; in excess of forty (40) hours per workweek; and work performed on Sundays and legal holidays.

Contractors and subcontractors employing a classification of worker for which a wage rate was not issued SHALL notify the Maryland Stadium Authority for the purpose of obtaining the wage rate for said classification PRIOR TO BEING EMPLOYED on the project. To obtain a prevailing wage rate which was NOT listed on the Wage Determination.

Contractors and subcontractors shall maintain a valid copy of proper State and county licenses that permit the contractor and a subcontractor to perform construction work in the State of Maryland. These licenses must be retained at the worksite.

- 1. Post a clearly legible statement of each prevailing wage rate to be paid under the project; and
- 2. Keep the statement posted during the full time that any employee is employed on the project.

3. The statement of prevailing wage rates shall be posted in a prominent and easily accessible place at the site of the project.
**The Maryland Stadium Authority does not require contribution to the Maryland Apprenticeship and Training Council for their Guaranteed Maximum Price (GMP) construction contracts.

Laborers may NOT assist mechanics in the performance of the mechanic's work, NOR USE TOOLS peculiar to established trades.

ALL contractors and subcontractors shall employ only competent workers and apprentices and may NOT employ any individual classified as a HELPER or TRAINEE on a prevailing wage project.

ATTACHMENT G

To be provided via Addendum.

ATTACHMENT H

Baltimore 21st Century School Buildings Program Recruiting, Selection, and Hiring Process

How do construction management companies and their subcontractors post job openings and find qualified candidates for open positions?

- Contractors and subcontractors will submit job postings to the Mayor's Office of Employment Development (MOED) (<u>schoolconstruction@oedworks.com</u>), the 21st Century School Program Office (<u>21stcenturybuildings@bcps.k12.md.us</u>) and the Maryland Stadium Authority (MSA) (<u>schoolsconstruction@mdstad.com</u>) using the School Construction job posting form (See Attachment A). This form will also be available on the MOED website (<u>www.oedworks.com</u>) and the 21st Century Schools website (<u>www.baltimore21stcenturyschools.org</u>). Employers will receive an immediate acknowledgement from MOED to confirm receipt of the job posting.
- MOED will assign a Business Services Representative (BSR) to screen candidates for the job(s) posted. As such, employers should discourage jobseekers from contacting them directly. The BSR will contact employers within 1 business day after receipt of the job posting to confirm the company contact information and obtain additional information.
- The BSR will work in partnership with the job training providers to select candidates that meet or exceed the job posting requirements. MOED will maintain a database of resumes for candidates who have expressed interest in working on the school construction initiative. The possibility exists that a significant number of candidates will have experience in the trade, while others have recently graduated from a construction training program. In the unlikely event that the applicant pool does not have qualified candidates to refer, the employer will be notified promptly and may pursue other avenues of recruitment.
- All Baltimore City residents recommended by MOED will be prescreened before referral to employer.
- Construction Managers and subcontractors agree to provide feedback on each candidate referred for interview within 2 business days after the interview. The BSR will provide a School Construction Referral Feedback form (See Attachment B) to expedite this process .This form should be emailed to (schoolconstruction@oedworks.com) once completed.

Baltimore 21st Century School Buildings Program Baltimore City Background Check and Fingerprinting Instructions

All employees who will be working on-site at any of the 21st Century schools are required to submit a completed and signed Background Check and Fingerprinting Request Form (See Attachment C) and pass a Baltimore City Schools background screening. Qualifications can be found at: www.baltimore21stcenturyschools.org/more/frequently-asked-question.com

Payment Options Morpho Trust (City Schools Contractor) offers the following payment options for this service: 1. Employers can provide each employee with a check or money order in the amount of \$50.00 made out to Morpho Trust Company to be paid at time of service. 2. Employers can set up a Morpho Trust Account by following the directions located on the webpage linked below or by calling 1 (877) 467-9215 for assistance. This payment method provides employers with an authorization code as a form of payment http://www.l1enrollment.com/state/forms/md/5489c21d352ab.pdf **Background Check and Fingerprinting Process for Employers** Employers must direct all potential hires and existing staff who will be working on-site at any of the 21st Century schools, to: Baltimore City Public Schools Pre- Employment Office, 200 East North Avenue, Room 120, Baltimore, MD 21202 Hours for Background Check/Fingerprinting Services: Monday- Friday 8:30am - 5:00pm (8:30am- 4:00pm for finger printing only) Contact: Damon Robinson (dgrobinson@bcps.k12.md.us) Step 1: Employers MUST complete and sign the Background Check and Fingerprinting Request Form FOR each potential hire and existing staff member who will be working on the school construction site. Step 2: **Employers** will provide each individual with the following: A completed and signed Background Check and Fingerprinting Request Form (if employers have set up a Morpho Trust Account, the authorization code must be on form as payment). The date and location to get background screening completed. A check or money order for \$50.00 made out to Morpho Trust Company (if a Morpho Trust Account has not been set up as a method of payment). Cash will not be accepted. NOTE: Advise all individuals to bring a valid state or federal- issued photo ID to be presented to the background check technician. Expired ID's will not be accepted. Step 3: Employers must email DGRobinson@bcps.k12.md.us with a list of applicants and the date in which the applicants will be visiting the screening center at least 2 working days prior to their visit. Background check results will be sent to the appropriate project official within 5 business Step 4: • days. Construction Managers will be responsible for notifying their subcontractors. Final hiring decisions, compliance with any conditions of employment (such as drug testing), • issuance of access control identification and other hiring or security-related processes are the sole responsibility of the hiring company. Questions concerning background screening decisions should be addressed to BaltimoreCity • Public Schools c/o Damon Robinson(dgrobinson@bcps.k12.md.us).

ATTACHMENT I

Firm Corporate Profile

Firm Contact Information
Firm Name:
Federal ID Number:
Point of Contact: Phone Number:
Regional Office Address:
Firm Background Information
Year Firm Founded:
Is the firm MDOT MBE Certified? Yes No If certified, provide the certification number and minority status.
Primary Business / Service Provided:
Number of Years Performing Services:
Number Full Time Employees (Corporate / Regional Office):
Provide a brief narrative outlining what services the firm intends to self-perform.

Provide a brief narrative outlining what services the firm intends to subcontract to others.

Provide a brief narrative outlining the firm's familiarity with standards, laws and conditions as they apply to the work to be performed under this project.

Provide a brief narrative clarifying the firm's capacity to perform services as outlined in the RFP.

Provide sales volume and project completion data for the most recently completed three-year period. Note that information provided is to be for the regional / local office that would be responsible for completing work under this solicitation.

Volume	Annual Sales	Completed Projects	Largest Project
2014			
2015			
2016			

Firm References

Provide three (3) references. Note that references are to be from different projects; that is, only one reference per project is allowed.

Project Name:	
Name:	
Title:	
Company Name:	
Phone Number and email:	
Project Relationship:	
Project Name:	
Name:	
Title:	
Company Name:	
Phone Number and email	
Project Relationship:	
Project Name:	
Name:	
Title:	
Company Name:	
Phone Number and email:	
Project Relationship:	
	-

Disclosure of Contract Issues; Litigation; Criminal Investigations

In the last five years, list and discuss any alleged significant prior or ongoing contract failures, contract breaches, other significant civil litigation, and all criminal litigation or investigations which involved your firm.

Failure to Complete

In the last five (5) years, disclose any projects that your firm was involved with that were not completed.

Insurance

Include current certificates of insurance showing the limits of liability maintained by your firm in each of the following categories: workers's compensation, employer's liability, commercial general liability, automobile liability, umbrella or excess liability, and property insurance.



Safety

Have you received any regulatory citations (e.g. federal or state OSHA) in the last three years? Yes/No

If yes, provide explanation:

Provide your Workers Compensation Experience Modification Rates (EMR) for the last 3 years
2014
2015
2016
If EMR not applicable, provide explanation
Prepared By:
Name:
Title:
Signature:
Date:

ATTACHMENT J

Below is the link to download the Prototype Educational Specifications:

https://mdstad.sharefile.com/d-s4c8d17f5f4f4f358