



Larry Hogan
Governor

Michael J. Frenz
Executive Director

Members

Thomas E. Kelso
Chairman

Leonard J. Attman
Joseph C. Bryce
Gary L. Mangum
Manervia W. Riddick
James T. Smith, Jr.
Jodi C. Stanalonis

.....

Procurement

John F. Samoryk
Vice President

Maryland Stadium Authority
The Warehouse at Camden Yards
333 W. Camden Street, Suite 500
Baltimore, MD 21201
410-333-1560
1-877-MDSTADIUM
Fax: 410-333-1888

www.mdstad.com

Voice: 800-201-7165
TTY: 800-735-2258

**ADDENDUM No. 1
INVITATION FOR BID
Maintenance and Repair of Two Way Radio Communication
Camden Yards Sports Complex
PROJECT No. 18-038**

Date Issued: December 22, 2017

This Addendum is hereby made a part of the Contract Documents dated December 11, 2017 on the subject work as though originally included therein. The following amendments, additions, and/or corrections shall govern this work. **This form shall be acknowledged below and submitted with the bids.**

This Addendum incorporates the following items:

1. The Pre-Bid summary along with the sign-in sheet (attached).

Issued by:
Maryland Stadium Authority
333 W. Camden Street, Suite 500
Baltimore, MD 21201
Sandra Fox, Procurement Officer

Company

Acknowledgment
(Name and Title)

Date

Pre-Bid Summary

Solicitation: Maintenance and Repair of Two Way Radio Communication System
Camden Yards Sports Complex
MSA Project No. 18-038

Subject: Summary from Pre-Bid Meeting
December 18, 2017 at 11:00 a.m.

Bid Due: No later than 2:00 p.m. (Local Time) on January 10, 2018

Written Questions: All questions should be submitted in writing to the attention of the
Procurement Officer, Sandra Fox, sfox@mdstad.com

MSA Attendees: Sandra E. Fox, John Samoryk, Vernon Conaway, and Theresa
Masilek

Sandra Fox opened the meeting by stating the instructions for submitting bids. All Bids must be received in the Office of the Maryland Stadium Authority located at 333 West Camden Street, Suite 500, Baltimore, Maryland 21201, **no later than 2:00 p.m. on January 10, 2018**. Late, faxed, or emailed bids will not be accepted. There is no MBE subcontract participation goal. Prospective bidders were urged to check the website for future addenda. It is the Bidders' responsibility to make sure they have received all appropriate documents, prior to the bid due date. All Bidders must be registered with eMaryland Marketplace in order to receive a contract award. The term of the contract shall be for three (3) years with a two (2) one year renewal options.

Bidders were advised to pay close attention to Section 4 – Bid Format. A Bid Bond is not required. All questions must be submitted to Sandra Fox preferably by email at sfox@mdstad.com.

Vernon Conaway mentioned that the contractor shall perform routine and emergency maintenance and repair services for the two way radio communication equipment and accessories on a time and material basis for both M&T Bank Stadium and Oriole Park at Camden Yards. Contractor will provide a discount rate off of MSRP/List Price for Motorola equipment and be reimbursed for any other material at cost plus 10% with a receipt showing the cost. Covered equipment will include two-way portable radios, repeaters, UPS power and associated support equipment including but not limited to antennas, cabling and connectors.

An annual preventative maintenance is included in the scope. This is to check portable radios, repeaters, back-up power units and related radio communications equipment to ensure all equipment is properly transmitting and receiving within programmed frequencies ranges and otherwise performing within the manufactures performance specifications and re-programming of all covered radios, if necessary or requested by MSA for channel lineup changes.



ATTENDANCE SHEET

Pre Bid Meeting

December 18, 2017 at 11:00 a.m.

PROJECT NAME: Maintenance and Repair of Two Way Radio Communication System

MSA PROJECT NUMBER: 18-038

FACILITY: Camden Yards Sports Complex

MBE Goal: 0% of Total Dollar Value

MSA Attendees: Sandra Fox ✓, John Samoryk ✓, Vernon Conaway ✓, and Theresa Masilek ✓.

	Company Name	Contact Name & Phone Numbers	Street Address	City/State/Zip Code	E-mail Address	Minority Business Enterprise (Yes or No)	Small Business Reserve (Yes or No)
1.	Motorola Solutions, Inc.	Matthew Suit 410-488-0100	4220 Shawnee Dr.	Baltimore, MD 21213	Matthew.Suit@motorola.com	No	No
2.	Wireless Communications Inc.	Doug Gies 410-247-4737	1803 Old Sulphur Spring Rd	Baltimore, MD 21027	dging@wirelessinc.com	No	No
3.	WIRELESS COMM	BOB UREAN 410-247-4737	11	11	urban97@earthlink.net	No	No
4.	WIRELESS COMM	Willie G. Glick 410-347-4707	11	11	W.Glick@wirelessinc.com	No	No

Company Name	Contact Name & Phone Numbers	Street Address	City/State/Zip Code	E-mail Address	Minority Business Enterprise (Yes or No)	Small Business Reserve (Yes or No)
5. <u>Communications Electronics</u>	<u>F.J. Stetson</u> <u>(410) 905-8890</u>	<u>1953 Greenspring</u> <u>P. Timonium, MD</u> <u>21093</u>		<u>Stetson@Talkcell.com</u>	<u>NO</u>	<u>NO</u>
6. <u>Brown Communications</u>	<u>David Thomas</u> <u>443-226-9947</u>	<u>10955 Golden West</u> <u>Hunt Valley, MD</u>	<u>21031</u>	<u>dthomas@browncomm.com</u>	<u>Yes</u>	<u>Yes</u>

BROWN'S COMMUNICATIONS, INC.
Premier Service Partner

David E. Thomas
Vice President

811 J-Foley Street
Jackson, MS 39202
Direct: 601-352-2313
Fax: 601-352-2314
dthomas@browncomm.com
www.browncomm.com

10955 Golden West Drive, Ste B
Hunt Valley, MD 21031
Direct: 410-832-1889
Cell: 443-226-9947
Fax: 410-832-1875

Communications Electronics
expert mobile wireless voice & data

F.J. Stetson
Vice President of Business Development

1953 Greenspring Drive, Timonium, MD 21093
Mobile: 410-905-8890
O/F: 410-372-4974
Email: Stetson@talkcell.com



Matthew Suit
Service Manager

Motorola Solutions, Inc.
4220 Shannon Drive, Suite L
Baltimore, MD 21213

410 488 0100 tel
410 365 1063 mobile
443 524 1854 fax
matthew.suit@motorolasolutions.com

Wireless
Communications Inc.

Mike Blincoc
Vice President

CORPORATE HEADQUARTERS
1803 Old Sulphur Spring Road
Baltimore, MD 21227

Tel: (410) 247-4737 • Cell: (410) 980-8663 • Fax: (410) 247-4906
E-mail: mblincoc@wirelessinc.com

Wireless

Bob Urban
Director of Sales

1803 Old Sulphur Spring Road
Baltimore, MD 21227

Tel: (410) 247-4737 • Cell: (410) 365-2592
E-mail: urban917@aol.com • www.wirelessinc.com

Motorola Solutions
Authorized Sales & Service

Motorola Solutions
Authorized Sales & Service

Questions and Answers

1. Are most radios digital?

See radio inventory list. Portable radios and repeaters are digital capable, although some equipment is still operating on an analog frequency.

2. What are your plans for updating to digital?

Bringing in 2018, MSA will have contractor reprogram all digital capable repeaters and portables to operate on digital frequencies.

3. How many analog radios are there?

There are currently 2 CMD12XX base stations that will be removed from inventory once the digital conversion is completed.

4. Does the sales and service both have to be authorized Motorola?

Yes.

5. Is there a location on site for service and maintenance?

Yes, for the annual routine maintenance.

6. Does this project include the purchasing of new material/equipment?

The contract does include an equipment allowance.

7. How many critical requests have you had in a year?

None.

8. Do you want someone available all the time?

Yes, provide a contact person with sufficient contact information to be available to the MSA 24 hours per day, 7 days a week, and at least one backup contact person with contact information should the initial contact person not be immediately available.